



**YEARLY CONTRACT for PUBLIC SAFETY RADIOS
RFP NO. 83**

This CONTRACT, by and between Mid-America Regional Council/Kansas City Regional Purchasing Cooperative, hereinafter referred to as "MARC/KCRPC", and MOTOROLA SOLUTIONS, INC. hereinafter referred to as "Contractor" is effective this 1st day of April, 2019.

WITNESSETH:

WHEREAS, MARC/KCRPC does hereby accept, with modifications, if any, the PROPOSAL of: MOTOROLA SOLUTIONS, INC. The proposal, addendums 1 - 3 and supplemental agreement are made a part of this contract.

NOW, THEREFORE, in consideration of the mutual covenants contained herein, the parties agree as follows:

1. SCOPE OF SERVICES

The MARC region currently has 25,000 subscribers located within the nine-county area of Kansas and Missouri. The Metropolitan Area Regional Radio System Management Council (MARRS), Technical Committee requires any radio purchased for public safety use on the MARRS system must be Project 25 capable. The radios do not need to be ordered with these features installed but must be capable of required features, for later programming as needed.

Contractor shall provide Project 25 capable radios and accessories, as submitted under Addendum 3 pricing forms, which replace pricing and discounts previously submitted. Pricing reflects categories for base, mid-range and premium units, phase 1 and phase 2 for mobile and portable radios and accessories.

Contractor agrees to extend agreement and terms of contract to any Municipal, County, Public Utility, Hospital, Educational Institution, or any other non-profit organization located within the Greater Kansas City Metropolitan Trade Area. All sales will be made in accordance with the terms, and conditions of the Request for Proposal. There shall, however, be no obligation under the cooperative procurement agreement for an agency to use the contract. All sales shall include the 1.5 percent administrative fee.

All orders will be placed directly with Contractor by the agency. Invoices shall be prepared and submitted in triplicate unless otherwise specified by the ordering agency. Invoices shall reference MARC/KCRPC RFP 83, ordering agency purchase order number, description of equipment or services provided, quantities, unit prices and extended totals. Invoices for and inquiries regarding payment shall be addressed to the ordering agency. Payment terms under this contract shall be Net 30.

2. CONTRACT TIME

Contract is effective from April 1, 2019 through March 31, 2021 with the option to renew for three additional one-year renewal options.

3. ADMINISTRATIVE FEE:

All payments of administrative fees are due 30 calendar days after the closing of each quarter. A late penalty of 18 percent will be assessed to the Contractor, by MARC/KCRPC, each month the payments are not received. Payment of the 1.5 percent administrative fee to MARC/KCRPC shall be based on gross sales. If no sales were conducted during a quarter, a report reflecting this shall be sent to the Program Coordinator. The Contractor shall have no claim or right to all or any portion of the administrative fee. All payments shall be made payable to: Mid-America Regional Council, referencing "KCRPC RFP 83" and the quarter of sales on each payment. Payments shall be mailed to MARC, Attn: Finance Department,

600 Broadway Suite 200, Kansas City, Missouri 64105-1659. The composite report of all sales shall be sent electronically to the Program Coordinator. The report shall include, at a minimum; ordering agency, detail of items sold including description, quantity, and price. The report shall be totaled for the accumulated dollar amount sold within the quarter for each ordering agency. Failure of the Contractor to provide quarterly reports as required, may be deemed breach of the contract.

4. TERMINATION

Subject to the provisions below, the contract may be terminated by either party upon thirty (30) days advance written notice to the other party; but if any work or service hereunder is in progress, but not completed as of the date of termination, then said contract may be extended upon written approval of MARC/KCRPC or Participants until said work or services are completed and accepted.

a. **TERMINATION FOR CONVENIENCE**

In the event the contract is terminated or cancelled upon request and for the convenience of MARC/KCRPC, without the required thirty (30) days advance written notice, then MARC/KCRPC and Participants shall negotiate reasonable termination costs, if applicable.

b. **TERMINATION FOR CAUSE**

Termination by MARC/KCRPC for cause, default or negligence on the part of the contractor shall be excluded from the foregoing provision; termination costs, if any, shall not apply. The thirty (30) days advance notice requirement is waived in the event of Termination for Cause.

5. CHANGES AND ADDITIONAL SERVICES

Either Party may at any time, by mutually agreed upon written order, without notice to any surety, make changes or additions, within the general scope of this contract in or to specifications, instructions for work, methods of shipment or packing or place of delivery. If any such change causes an increase or decrease in the cost of or in the time required for performance of this contract, the Contractor shall notify MARC/KCRPC in writing immediately and an appropriate equitable adjustment will be made in the price or time of performance, or both, by written modification of the contract. Any claim by the Contractor for such adjustment must be asserted within 30 days, or such other period as may be agreed upon in writing by the parties, after the Contractor's receipt of notice of the change. Nothing herein contained shall excuse the Contractor from proceeding with the contract as changed.

6. CONFLICTS OF INTEREST

The Contractor certifies that to the best of their knowledge or belief, no elected or appointed official of any Participant is financially interested, directly or indirectly, in the purchase of the goods or services specified on this order.

7. COMPLIANT WITH APPLICABLE LAWS

The Contractor warrants it has complied with all applicable laws, rules and ordinances of the United States, or any applicable state, municipality or any other Governmental authority or agency in the manufacture or sale of the items covered by this order, including but not limited to, all provisions of the Fair Labor Standards Act of 1938, as amended.

8. INSURANCE AND INDEMNIFICATION

The Contractor agrees to carry liability and workmen's compensation insurance, reasonably satisfactory to MARC/KCRPC, and hold harmless and indemnify MARC/KCRPC against all liability, loss and damage arising out of any injuries to persons and property to the extent they are caused by the negligence of Contractor, his sub-contractors, employees or agents. A Certificate of Insurance shall be provided with the following coverage after contract execution:

- a. Commercial General Liability with required limit of \$1,000,000 combined single limit for bodily injury and property damage per occurrence with \$2,000,000 general aggregate.
- b. Comprehensive Automobile Liability with required limit of \$1,000,000 combined single limit.
- c. Workers Compensation with minimum of statutory requirements.
- d. Employers' Liability with required limit of \$500,000 each employee, \$500,000 each accident and \$500,000 policy limit.
- e. Contractor shall provide cancellation notification within thirty (30) days. MARC/KCRPC to be included as additional insured on certificate with respect to the general and automobile required policies.
- f. Certificate holder shall be shown as Mid-America Regional Council / KCRPC, 600 Broadway Suite 200, Kansas City, Mo., 64105.
- g. Professional liability may be required, at the request of the ordering agency with written agreement.

9. NOTICES

Any notice to any Contractor from MARC/KCRPC relative to any part of this contract will be in writing and considered delivered and the service thereof completed when said notice is posted, by certified, electronic or regular mail, to the said Contractor at his last given address or delivered in person to said Contractor or his authorized representative.

IN WITNESS WHEREOF, the parties hereto have signed this CONTRACT:

By: 

David A. Warm
Executive Director
Mid-America Regional Council
600 Broadway Suite 200
Kansas City, Mo., 64105-1659

By: 

Nicole Sherrill
T5S Territory Vice President
Motorola Solutions, Inc.
500 W. Monroe
Chicago, IL, 60661

E: nicole.sherrill@motorolasolutions.com
M. 609-760-2703

Date: 3/29/19

Date: 3/27/2019

Attachments: Pricing sheets
Supplemental agreement – Master Purchasing Contract and Software Licensing

Originals: Contractor
KCRPC Contact: Program Coordinator
rita.parker@kcrpc.com / 816-246-5083

Pricing Summary			Tier	Motorola	Base \$ (After discount)
Ph 1	Mobile	Economy	Police	APX4500	\$ 2,338.20
			Fire/EMS	APX4500	\$ 2,338.20
			P/W	APX1500	\$ 2,038.20
			Other	APX1500	\$ 2,038.20
		MidRange	Police	APX6500	\$ 3,173.40
			Fire/EMS	APX6500	\$ 3,173.40
			P/W	APX4500	\$ 2,338.20
			Other	APX4500	\$ 2,338.20
		Premium	Police	APX8500	\$ 4,381.20
			Fire/EMS	APX8500	\$ 4,381.20
			P/W	APX6500	\$ 3,173.40
			Other	APX6500	\$ 3,173.40
Ph 2	Mobile	Economy	Police	APX4500	\$ 2,338.20
			Fire/EMS	APX4500	\$ 2,338.20
			P/W	APX1500	\$ 2,038.20
			Other	APX1500	\$ 2,038.20
		MidRange	Police	APX6500	\$ 3,173.40
			Fire/EMS	APX6500	\$ 3,173.40
			P/W	APX4500	\$ 2,338.20
			Other	APX4500	\$ 2,338.20
		Premium	Police	APX8500	\$ 4,381.20
			Fire/EMS	APX8500	\$ 4,381.20
			P/W	APX6500	\$ 3,173.40
			Other	APX6500	\$ 3,173.40
Ph 1	Portable	Economy	Police	APX4000	\$ 2,119.80
			Fire/EMS	APX4000	\$ 2,119.80
			P/W	APX900	\$ 1,600.20
			Other	APX900	\$ 1,600.20
		MidRange	Police	APX6000	\$ 3,045.00
			Fire/EMS	APX6000XE	\$ 3,540.00
			P/W	APX4000	\$ 2,119.80
			Other	APX4000	\$ 2,119.80
		Premium	Police	APX8000	\$ 4,597.20
			Fire/EMS	APX8000XE	\$ 5,014.20
			P/W	APX6000	\$ 3,045.00
			Other	APX6000	\$ 3,045.00
Ph 2	Portable	Economy	Police	APX4000	\$ 2,119.80
			Fire/EMS	APX4000	\$ 2,119.80
			P/W	APX900	\$ 1,600.20
			Other	APX900	\$ 1,600.20
		MidRange	Police	APX6000	\$ 3,045.00
			Fire/EMS	APX6000XE	\$ 3,540.00
			P/W	APX4000	\$ 2,119.80
			Other	APX4000	\$ 2,119.80
		Premium	Police	APX8000	\$ 4,597.20
			Fire/EMS	APX8000XE	\$ 5,014.20
			P/W	APX6000	\$ 3,045.00
			Other	APX6000	\$ 3,045.00

MARC/KCRPC RFP 83 Public Safety Radios
Company Profiles
Effective 4/1/19 to 3/31/21

	MOTOROLA
Company Address	500 W Monroe, Chicago IL 60661
Company national/regional/local	National
Year established	1925
Licensed in Missouri	Yes
Licensed in Kansas	Yes
Principal contact	Denise Gibbs
Email	denise.gibbs@motorolasolutions.com
Phone	312-270-3935
Title	Account Manager
Address of facility to perform work, if different	N/A
Joint venture?	No
If yes, state company	N/A
Joint venture worked together previously?	N/A
Subcontractor (1)	American Digital Security LLC
Subcontractor (2)	Commenco
Delivery Time - Freight included/FOB Destination	To be mutually agreed upon at ordering time
Payment terms	Net 20 (procurement cards accepted with executed end user agreement).
Discounts	40%
Warranties	See pricing sheets
Locations/services/training	2 service locations - American Digital Security - Commenco - see contract pricing sheets for additional information on training available.
RFP Compliance Forms	
Appendix A Bidder Warranties?	Yes
Appendix B Authorization-Collusion Affidavit	Yes
Appendix C Missouri Service Disabled Veterans Preference	Yes
Appendix D Missouri Products Preference	Yes
Appendix E E-Verification - Affidavit of Compliance	Yes
Appendix F - Bidder Guarantee	Yes
Appendix G - Debarment Certification	Yes
Appendix H - Intent to Perform as MBE/WBE	Yes - subcontractor - American Digital Security LLC (MBE/WBE)
Appendix I - Affirmative Action	Yes
Appendix J - Lobbying	Yes
P-25 CAP testing documentation	Yes

Additional Contact Information:	MOTOROLA
Online Ordering:	Yes - Will provide a convenient, enjoyable, customer-specific experience for users/agencies to independently shop and purchase MSI manufactured products. Our currently available on-line shopping platform will enable purchases based on a valid purchasing contract via a <u>customer specific login</u> . Pricing will be specific to valid Motorola Solutions Customer Numbers and users that are affiliated with the contract. Platform already developed and launched for accessories, repair parts and radios. Additional offerings and capabilities continue to be developed.
Ordering/Serviceing:	https://shop.motorolasolutions.com/
	Requires registration and log-in
	Denise Gibbs, Account Manager
	o. 312-270-3935 denise.gibbs@motorolasolutions.com
	Kevin Whittaker, Customer Support Manager kevin.whittaker@motorolasolutions.com
	Provide ongoing support contracts for individual systems, subscriber equipment, coordinate system patching, upgrades and overall support guidance.

SECTION 4 MASTER PURCHASING CONTRACT

4.1 LEGAL POINT BY POINT RESPONSE - Approved changes to Yearly Contract for P25 Capable Public Safety Radios

Page 8, Section 2: General Conditions – Governing Responses and Subsequent Contracts, Number 11 Termination – Exception

DEFAULT BY A PARTY. If either Party fails to perform a material obligation under this Agreement, the other Party may consider the non-performing Party to be in default (unless a Force Majeure causes the failure) and may assert a default claim by giving the non-performing Party a written and detailed notice of default. Except for a default by Customer for failing to pay any amount when due under this Agreement which must be cured immediately, the defaulting Party will have thirty (30) days after receipt of the notice of default to either cure the default or, if the default is not curable within thirty (30) days, provide a written cure plan. The defaulting Party will begin implementing the cure plan immediately after receipt of notice by the other Party that it approves the plan. If Customer is the defaulting Party, Motorola may stop work on the project until it approves the Customer's cure plan. If the non-performing Party fails to cure the default, the performing Party may terminate any unfulfilled portion of this Agreement and recover damages as permitted by law and this Agreement.

CONVENIENCE. Customer may terminate this Agreement (in whole or part) at any time. To exercise this right, Customer must provide to Motorola formal written notice at least thirty (30) days in advance of the effective date of the termination. The notice must explicitly state the effective date of the termination and whether the contract termination is in whole or in part, and if in part, which part is being terminated. If Customer exercises this right to terminate for convenience, it will be liable to pay Motorola for the portion of the Contract Price attributable to the Products provided and Services performed, on or before the effective date of the termination.

Page 9, Section 2: General Conditions – Governing Responses and Subsequent Contracts, Number 17 Hold Harmless – Exception.

Motorola will indemnify and hold Customer harmless from any and all liability, expense, judgment, suit, cause of action, or demand for personal injury, death, or direct damage to tangible property which may accrue against Customer to the extent it is caused by the negligence of Motorola, its subcontractors, or their employees or agents, while performing their duties under this Agreement, if Customer gives Motorola prompt, written notice of any claim or suit. Customer will cooperate with Motorola in its defense or settlement of the claim or suit. This Section sets forth the full extent of Motorola's general indemnification of Customer from liabilities that are in any way related to Motorola's performance under this Agreement.

Customer will indemnify and hold Motorola harmless from any and all liability, expense, judgment, suit, cause of action, or demand for personal injury, death, or direct damage to tangible property which may accrue against Motorola to the extent it is caused by the negligence of Customer, its other contractors, or their employees or agents, while performing their duties under this Agreement, if Motorola gives Customer prompt, written notice of any the claim or suit. Motorola will cooperate with Customer in its defense or settlement of the claim or suit. This Section sets forth the full extent of Customer's general indemnification of Motorola from liabilities that are in any way related to Customer's performance under this Agreement.



PATENT AND COPYRIGHT INFRINGEMENT.

Motorola will defend at its expense any suit brought against Customer to the extent it is based on a third- party claim alleging that the Equipment manufactured by Motorola or the Motorola Software ("Motorola Product") directly infringes a United States patent or copyright ("Infringement Claim"). Motorola's duties to defend and indemnify are conditioned upon: Customer promptly notifying Motorola in writing of the Infringement Claim; Motorola having sole control of the defense of the suit and all negotiations for its settlement or compromise; and Customer providing to Motorola cooperation and, if requested by Motorola, reasonable assistance in the defense of the Infringement Claim. In addition to Motorola's obligation to defend, and subject to the same conditions, Motorola will pay all damages finally awarded against Customer by a court of competent jurisdiction for an Infringement Claim or agreed to, in writing, by Motorola in settlement of an Infringement Claim.

If an Infringement Claim occurs, or in Motorola's opinion is likely to occur, Motorola may at its option and expense: (a) procure for Customer the right to continue using the Motorola Product; (b) replace or modify the Motorola Product so that it becomes non-infringing while providing functionally equivalent performance; or (c) accept the return of the Motorola Product and grant Customer a credit for the Motorola Product, less a reasonable charge for depreciation. The depreciation amount will be calculated based upon generally accepted accounting standards.

Motorola will have no duty to defend or indemnify for any Infringement Claim that is based upon: (a) the combination of the Motorola Product with any software, apparatus or device not furnished by Motorola; (b) the use of ancillary equipment or software not furnished by Motorola and that is attached to or used in connection with the Motorola Product; (c) Motorola Product designed or manufactured in accordance with Customer's designs, specifications, guidelines or instructions, if the alleged infringement would not have occurred without such designs, specifications, guidelines or instructions; (d) a modification of the Motorola Product by a party other than Motorola; (e) use of the Motorola Product in a manner for which the Motorola Product was not designed or that is inconsistent with the terms of this Agreement; or (f) the failure by Customer to install an enhancement release to the Motorola Software that is intended to correct the claimed infringement. In no event will Motorola's liability resulting from its indemnity obligation to Customer extend in any way to royalties' payable on a per use basis or the Customer's revenues, or any royalty basis other than a reasonable royalty based upon revenue derived by Motorola from Customer from sales or license of the infringing Motorola Product.

This Section provides Customer's sole and exclusive remedies and Motorola's entire liability in the event of an Infringement Claim. Customer has no right to recover and Motorola has no obligation to provide any other or further remedies, whether under another provision of this Agreement or any other legal theory or principle, in connection with an Infringement Claim. In addition, the rights and remedies provided in this Section are subject to and limited by the restrictions set forth in any limitation of liability section.

Page 10 Section 3: Special Conditions – Governing Responses and Subsequent Contracts, Number 1 Insurance – Exception.

Motorola can comply with the following:

INSURANCE:

The Contractor agrees to carry liability and workmen's compensation insurance, reasonably satisfactory to MARC/KCRPC, and hold harmless and indemnify MARC/KCRPC against all liability, loss and damage arising out of any injuries to persons and property to the extent they are caused by the negligence of Contractor, his sub-contractors, employees or agents. A Certificate of Insurance shall be provided with the following coverage after contract execution:



- a. Commercial General Liability with required limit of \$1,000,000 combined single limit for bodily injury and property damage per occurrence with \$2,000,000 general aggregate.
- b. Comprehensive Automobile Liability with required limit of \$1,000,000 combined single limit.
- c. Workers Compensation with minimum of statutory requirements.
- d. Employers' Liability with required limit of \$500,000 each employee, \$500,000 each accident and \$500,000 policy limit.
- e. Contractor shall provide cancellation notification within thirty (30) days. MARC/KCRPC to be included as additional insured on certificate with respect to the general and automobile required policies.
- f. Certificate holder shall be shown as Mid-America Regional Council / KCRPC, 600 Broadway Suite 200, Kansas City, Mo., 64105.
- g. Professional liability may be required, at the request of the ordering agency with written agreement.

Page 10 Section 3: Special Conditions – Governing Responses and Subsequent Contracts, Number 1 Insurance – Clarification regarding COI/certificate holder.

Only one COI/certificate holder will be issued, but if applicable, agencies can be included as additional insured and project manager can provide agencies with copies of COI.

Page 10 Section 3: Special Conditions – Governing Responses and Subsequent Contracts, Number 6 – Renewal Option – Clarification regarding Motorola's submittal of documentation to the Program Coordinator as proof of any requested price increase:

In no circumstances will Motorola be required to create or maintain documents not kept in the ordinary course of Motorola's business operations, nor will Motorola be required to disclose any information, including but not limited to product cost data, which it considers confidential or proprietary.

Page 10 Section 3: Special Conditions – Governing Responses and Subsequent Contracts, Number 7 – Time of Delivery – Exception

Motorola proposes deletion of this Number 7 - Time of Delivery and proposes all materials will be delivered upon a schedule to be mutually agreed to by the Parties.

Page 19, Appendix A, Bidder Warranties – Exception

Motorola can comply with the following:

BIDDER WARRANTIES

A. Respondent warrants that it is willing and able to comply with State of Missouri laws with respect to foreign (non-state of Missouri) corporations.

B. Respondent warrants that it is willing and able to obtain the insurance described in Section 3 of this RFP 83, including any exceptions or clarifications made by Respondent.

C. Respondent warrants that it will not delegate or subcontract its responsibilities under an agreement without the prior written permission of MARC/KCRPC.

D. Respondent warrants that all information provided by it in connection with this proposal is true and accurate.



4.2 MASTER PURCHASE AGREEMENT

Motorola Solutions, Inc. ("Motorola") and _____ ("Customer") enter into this "Agreement", pursuant to which Customer may purchase and Motorola will sell those Products and services as described below. Seller and Customer may be referred to individually as a "Party" and collectively as the "Parties."

For good and valuable consideration, the Parties agree as follows:

Section 1 EXHIBITS

The exhibits listed below are incorporated into and made a part of this Agreement. In interpreting this Agreement and resolving any ambiguities, the main body of this Agreement takes precedence over the exhibits and any inconsistency between the exhibits will be resolved in their listed order.

Exhibit A Motorola "Software License Agreement"

Exhibit B "List of Products and Pricing" dated MARC/KCRPC RFP 83 - April 1, 2019

Section 2 DEFINITIONS

Capitalized terms used in this Agreement have the following meanings:

2.1. "Confidential Information" means any information that is disclosed in written, graphic, verbal, or machine-recognizable form, and is marked, designated, or identified at the time of disclosure as being confidential or its equivalent; or if the information is in verbal form, it is identified as confidential at the time of disclosure and is confirmed in writing within thirty (30) days of the disclosure. Confidential Information does not include any information that: is or becomes publicly known through no wrongful act of the receiving Party; is already known to the receiving Party without restriction when it is disclosed; is or becomes, rightfully and without breach of this Agreement, in the receiving Party's possession without any obligation restricting disclosure; is independently developed by the receiving Party without breach of this Agreement; or is explicitly approved for release by written authorization of the disclosing Party.

2.2. "Contract Price" means the price for the ordered Products or services, excluding any applicable sales or similar taxes and freight charges, as shown on the List of Products and Pricing, Exhibit B.

2.3. "Effective Date" means that date upon which the last Party executes this Agreement.

2.4. "Eligible Purchaser" means Customer and those other government agencies, bodies, districts, or entities described in Section 3.4 below.

2.5. "Equipment" means the equipment listed in the List of Products and Pricing, Exhibit B, that Customer purchases from Motorola.

2.6. "Force Majeure" means an event, circumstance, or act of a third party that is beyond a Party's reasonable control (e.g., an act of God, an act of the public enemy, an act of a government entity, strikes or other labor disturbances, hurricanes, earthquakes, fires, floods, epidemics, embargoes, war, and riots).



- 2.7. "Infringement Claim" means a third-party claim alleging that the Equipment manufactured by Motorola or the Motorola Software directly infringes a United States patent or copyright.
- 2.8. "Motorola Software" means Software that Motorola or its affiliated company owns.
- 2.9. "Non-Motorola Software" means Software that another party owns.
- 2.10. "Open Source Software" (also called "freeware" or "shareware") means software with either freely obtainable source code, license for modification, or permission for free distribution.
- 2.11. "Products" mean the Equipment and Software provided by Motorola under this Agreement.
- 2.12. "Proprietary Rights" means the patents, patent applications, inventions, copyrights, trade secrets, trademarks, trade names, mask works, know-how, and other intellectual property rights in and to the Equipment and Software, including those created or produced by Motorola under this Agreement and any corrections, bug fixes, enhancements, updates or modifications to or derivative works from the Software whether made by Motorola or another party.
- 2.13. "Software" means the Motorola Software and Non-Motorola Software in object code format that is furnished with the Products.
- 2.14. "Warranty Period" means one (1) year from the date of shipment of the Product or, for services, for one hundred twenty (120) days from the date of performance.

Section 3 SCOPE OF AGREEMENT AND TERM

- 3.1. SCOPE OF AGREEMENT. This Agreement is a Master Purchase Agreement, whereby during the term of this Agreement Customer has the right, but not the duty, to purchase from time to time Products and related services from Motorola's Government and Enterprise business, including parts but excluding Products and services offered by Motorola's Integrated Solutions Division. [Pricing for the Products and services will be pursuant to the List of Products and Pricing, Exhibit B. Motorola will provide, ship, and install (if applicable) the Products, and perform the services and its other contractual responsibilities, all in accordance with this Agreement. Customer will perform its contractual responsibilities in accordance with this Agreement.
- 3.1.1. Products. Pricing for the Products is based upon Motorola's then current published list domestic prices ("DNUP") less the specified discount percentage.
- 3.1.2. Services. Customer may purchase training, optional services and features at the rates shown in the List of Products and Pricing, Exhibit B, (normal eight-hour work day, excluding weekends and holidays) with a half-day minimum. [This Agreement does not cover any other type of services, services related to a system sale, or maintenance and support of the Products except as provided under any applicable warranty. If Motorola deems it to be appropriate, it will prepare a statement of work to describe the particular services to be provided, a test plan, or a performance schedule. If Customer wishes to purchase a system or maintenance and support, upon Customer's request, Motorola will provide a proposal that will include a separate Communications System Agreement or Maintenance and Support Agreement, as the case may be.



3.2. **MOTOROLA SOFTWARE.** Any Motorola Software, including subsequent releases, is licensed to Customer solely in accordance with the Software License Agreement. Customer (and any Eligible Purchaser purchasing from this Agreement) hereby accepts and agrees to abide by all of the terms and restrictions of the Software License Agreement.

3.3. **NON-MOTOROLA SOFTWARE.** Any Non-Motorola Software is licensed to Customer in accordance with the standard license, terms, and restrictions of the copyright owner on the Effective Date unless the copyright owner has granted to Motorola the right to sublicense the Non-Motorola Software pursuant to the Software License Agreement, in which case it applies and the copyright owner will have all of Licensor's rights and protections under the Software License Agreement. Motorola makes no representations or warranties of any kind regarding Non-Motorola Software. Non-Motorola Software may include Open Source Software. All Open Source Software is licensed to Customer in accordance with, and Customer agrees to abide by, the provisions of the standard license of the copyright owner and not the Software License Agreement. Upon request by Customer, Motorola will use commercially reasonable efforts to determine whether any Open Source Software will be provided under this Agreement; and if so, identify the Open Source Software and provide to Customer a copy of the applicable standard license (or specify where that license may be found); and provide to Customer a copy of the Open Source Software source code if it is publicly available without charge (although a distribution fee or a charge for related services may be applicable).

3.5. **EXCLUSIVE METHOD FOR PLACING ORDERS.** During the term of this Agreement, Customer (and any other Eligible Purchaser) may order Products or the services described above in Section 3.1.2, if they are then available for sale by Motorola. Each order must refer to this Agreement (MARCS RFP 83, including the Master Purchase Agreement agreed upon by the parties on April 1, 2019, MARC/KCRPC RFP 83 and must specify the Product by model number, the unit price, the number of units being purchased, and the extended price; concerning services, each order must specify the type of services being purchased. Motorola will make reasonable efforts to deliver the ordered Products within eight (8) weeks from receipt of order or sooner and to perform the services in a reasonably prompt manner. Alternatively, Customer may register with and place orders through Motorola Online ("MOL"), and this Agreement will be the "Underlying Agreement" for those MOL transactions rather than the MOL On-Line Terms and Conditions of Sale. MOL registration and other information may be found at <http://www.motorola.com/businessandgovernment/> and the MOL telephone number is (800) 814-0601. The applicable provisions of this Agreement will govern the purchase and sale of the Products and services, notwithstanding any different terms and conditions contained in an order or acknowledgment of an order.

Section 4 TERM OF AGREEMENT

Unless otherwise terminated in accordance with the provisions of this Agreement or extended by mutual agreement of the Parties, the term of this Agreement begins on the Effective Date April 1, 2019 and continues until March 31, 2021. Expiration of this Agreement will not affect any warranty period that has not yet expired.

Section 5 PAYMENT OF CONTRACT PRICE

5.1. **CONTRACT PRICE.** Customer will pay the Contract Price as correctly stated in an order when due in U.S. dollars.

5.2. **INVOICING AND PAYMENT.** Motorola will submit invoices to Customer for Products when they are shipped and for services, if applicable, when they are performed. Customer will make



payments to Motorola within **thirty (30) days** after the date of each invoice. Customer will make payments when due in the form of a wire transfer, check, or cashier's check from a U.S. financial institution. Overdue invoices will bear simple interest at the maximum allowable rate. For Customer's reference, the Federal Tax Identification Number for Motorola Solutions, Inc. is 36-1115800.

5.3. FREIGHT, TITLE, AND RISK OF LOSS. Motorola will pre-pay all freight charges. Title and risk of loss to the Equipment will pass to Customer upon delivery. Title to Software will not pass to Customer at any time. Motorola will pack and ship all Equipment in accordance with good commercial practices.

5.4. INVOICING AND SHIPPING ADDRESSES. Invoices will be sent to the Customer at the following address:

The address which is the ultimate destination where the Equipment will be delivered to Customer is:

The Equipment will be shipped to the Customer at the following address (insert if this information is known):

Customer may change this information by giving written notice to Motorola. Any Eligible Purchaser other than Customer will provide in writing to Motorola the information identified in this Section 5.4 immediately upon becoming an Eligible Purchaser.

Section 6 SITES AND SITE CONDITIONS

6.1. ACCESS TO SITES. If Motorola is providing installation or other services, Customer will provide all necessary construction and building permits, licenses, and the like; and access to the work sites or vehicles as reasonably requested by Motorola so that it may perform its contractual duties.

6.2. SITE CONDITIONS. If Motorola is providing installation or other services at Customer's sites, Customer will ensure that these work sites are safe, secure, and in compliance with all applicable industry and OSHA standards. Customer will ensure that these work sites have adequate physical space; air conditioning and other environmental conditions; electrical power outlets, distribution and equipment; and telephone or other communication lines, all for the installation, use and maintenance of the Products.

Section 7 ACCEPTANCE

Acceptance of the Products will occur upon delivery to Customer unless a statement of work or acceptance test plan exists and provides for acceptance verification or testing, in which case acceptance of the Products will occur upon successful completion of the acceptance verification or



testing. Notwithstanding the preceding sentence, Customer's use of the Products for their operational purposes will constitute acceptance.

Section 8 REPRESENTATIONS AND WARRANTIES

8.1. EQUIPMENT WARRANTY. During the Warranty Period, Motorola warrants that the Equipment under normal use and service will be free from material defects in materials and workmanship.

8.2. MOTOROLA SOFTWARE WARRANTY. Unless otherwise stated in the Software License Agreement, during the Warranty Period, Motorola warrants the Motorola Software in accordance with the terms of the Software License Agreement and the provisions of this Section that are applicable to the Motorola Software.

8.3. EXCLUSIONS TO EQUIPMENT AND MOTOROLA SOFTWARE WARRANTIES. These warranties do not apply to: (i) defects or damage resulting from: use of the Equipment or Motorola Software in other than its normal, customary, and authorized manner; accident, liquids, neglect, or acts of God; testing, maintenance, disassembly, repair, installation, alteration, modification, or adjustment not provided or authorized in writing by Motorola; Customer's failure to comply with all applicable industry and OSHA standards; (ii) breakage of or damage to antennas unless caused directly by defects in material or workmanship; (iii) Equipment that has had the serial number removed or made illegible; (iv) batteries (because they carry their own separate limited warranty) or consumables; (v) freight costs to ship Equipment to the repair depot; (vi) scratches or other cosmetic damage to Equipment surfaces that does not affect the operation of the Equipment; and (vii) normal or customary wear and tear.

8.4. WARRANTY CLAIMS. To assert a warranty claim, Customer must notify Motorola in writing of the claim before the expiration of the Warranty Period. Upon receipt of this notice, Motorola will investigate the warranty claim. If this investigation confirms a valid warranty claim, Motorola will (at its option and at no additional charge to Customer) repair the defective Equipment or Motorola Software, replace it with the same or equivalent product, or refund the price of the defective Equipment or Motorola Software. That action will be the full extent of Motorola's liability for the warranty claim. If this investigation indicates the warranty claim is not valid, then Motorola may invoice Customer for responding to the claim on a time and materials basis using Motorola's then current labor rates. Repaired or replaced product is warranted for the balance of the original applicable Warranty Period. All replaced products or parts will become the property of Motorola.

8.5. SERVICES WARRANTY. During the Warranty Period, Motorola warrants that the services have been performed in a good and workmanlike manner. Customer's exclusive remedy for a breach of this services warranty is, at Motorola's option, to re-perform the services at no cost to the Customer or refund the Contract Price of the services that were not performed in a good and workmanlike manner.

8.6. ORIGINAL END USER IS COVERED. These express limited warranties are extended by Motorola to the original user purchasing the Products or services for commercial, industrial, or governmental use only, and are not assignable or transferable.

8.7. DISCLAIMER OF OTHER WARRANTIES. THESE WARRANTIES ARE THE COMPLETE WARRANTIES FOR THE EQUIPMENT, MOTOROLA SOFTWARE, AND SERVICES PROVIDED UNDER THIS AGREEMENT AND ARE GIVEN IN LIEU OF ALL OTHER WARRANTIES. MOTOROLA DISCLAIMS ALL OTHER WARRANTIES OR CONDITIONS, EXPRESS OR IMPLIED, INCLUDING THE IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE.



Section 9 DELAYS

Neither Party will be liable for its non-performance or delayed performance if caused by a Force Majeure. Each Party will notify the other if it becomes aware of any Force Majeure that will significantly delay performance. The notifying Party will give the notice promptly (but in no event later than fifteen (15) days) after it discovers the Force Majeure. If a Force Majeure occurs, the Parties will execute a change order to extend the performance schedule for a time period that is reasonable under the circumstances.

Section 10 DISPUTES

The Parties will use the following procedure to address any dispute arising under this Agreement (a "Dispute").

10.1. GOVERNING LAW. This Agreement shall be governed by and construed according to the laws of the State where the ordering agency is located. For any dispute that may arise out of this Agreement, the Parties agree that the proper jurisdiction and venue shall be the Circuit Court of the County where the ordering agency is located.

10.2. NEGOTIATION. Either Party may initiate the Dispute resolution procedures by sending a notice of Dispute ("Notice of Dispute"). The Parties will attempt to resolve the Dispute promptly through good faith negotiations including 1) timely escalation of the Dispute to executives who have authority to settle the Dispute and who are at a higher level of management than the persons with direct responsibility for the matter and 2) direct communication between the executives. If the Dispute has not been resolved within ten (10) days from the Notice of Dispute, the Parties will proceed to mediation.

10.3 MEDIATION. The Parties will choose an independent mediator within thirty (30) days of a notice to mediate from either Party ("Notice of Mediation"). Neither Party may unreasonably withhold consent to the selection of a mediator. If the Parties are unable to agree upon a mediator, either Party may request that American Arbitration Association nominate a mediator. Each Party will bear its own costs of mediation, but the Parties will share the cost of the mediator equally. Each Party will participate in the mediation in good faith and will be represented at the mediation by a business executive with authority to settle the Dispute.

10.4. LITIGATION, VENUE and JURISDICTION. If a Dispute remains unresolved for sixty (60) days after receipt of the Notice of Mediation, either Party may then submit the Dispute to a court of competent jurisdiction in the Circuit Court of the County where the ordering agency is located. the state in which the System is installed. Each Party irrevocably agrees to submit to the exclusive jurisdiction of the courts in such state over any claim or matter arising under or in connection with this Agreement.

10.5. CONFIDENTIALITY. All communications pursuant to subsections 10.2 and 10.3 will be treated as compromise and settlement negotiations for purposes of applicable rules of evidence and any additional confidentiality protections provided by applicable law. The use of these Dispute resolution procedures will not be construed under the doctrines of laches, waiver or estoppel to affect adversely the rights of either Party.

Section 11 DEFAULT AND TERMINATION

If either Party fails to perform a material obligation under this Agreement, the other Party may consider the non-performing Party to be in default (unless a Force Majeure causes the failure) and may assert a default claim by giving the non-performing Party a written and detailed notice of the default. Except for a default by Customer for failing to pay any amount when due under this Agreement which must be cured immediately, the defaulting Party will have thirty (30) days after receipt of the notice of default to either cure the default or, if the default is not curable within thirty (30) days, provide a written cure plan. The defaulting Party will begin implementing the cure



plan immediately after receipt of notice by the other Party that it approves the plan. If Customer is the defaulting Party, Motorola may stop work on the project until it approves the Customer's cure plan. If the non-performing Party fails to cure the default, the performing Party may terminate any unfulfilled portion of this Agreement and recover damages as permitted by law and this Agreement.

Section 12 PATENT AND COPYRIGHT INFRINGEMENT INDEMNIFICATION

- 12.1. Motorola will defend at its expense any suit brought against Customer to the extent it is based on a third-party claim alleging that the Equipment manufactured by Motorola or the Motorola Software ("Motorola Product") directly infringes a United States patent or copyright ("Infringement Claim"). Motorola's duties to defend and indemnify are conditioned upon: Customer promptly notifying Motorola in writing of the Infringement Claim; Motorola having sole control of the defense of the suit and all negotiations for its settlement or compromise; and Customer providing to Motorola cooperation and, if requested by Motorola, reasonable assistance in the defense of the Infringement Claim. In addition to Motorola's obligation to defend, and subject to the same conditions, Motorola will pay all damages finally awarded against Customer by a court of competent jurisdiction for an Infringement Claim or agreed to, in writing, by Motorola in settlement of an Infringement Claim.
- 12.2. If an Infringement Claim occurs, or in Motorola's opinion is likely to occur, Motorola may at its option and expense: (a) procure for Customer the right to continue using the Motorola Product; (b) replace or modify the Motorola Product so that it becomes non-infringing while providing functionally equivalent performance; or (c) accept the return of the Motorola Product and grant Customer a credit for the Motorola Product, less a reasonable charge for depreciation. The depreciation amount will be calculated based upon generally accepted accounting standards.
- 12.3. Motorola will have no duty to defend or indemnify for any Infringement Claim that is based upon: (a) the combination of the Motorola Product with any software, apparatus or device not furnished by Motorola; (b) the use of ancillary equipment or software not furnished by Motorola and that is attached to or used in connection with the Motorola Product; (c) Motorola Product designed or manufactured in accordance with Customer's designs, specifications, guidelines or instructions, if the alleged infringement would not have occurred without such designs, specifications, guidelines or instructions; (d) a modification of the Motorola Product by a party other than Motorola; (e) use of the Motorola Product in a manner for which the Motorola Product was not designed or that is inconsistent with the terms of this Agreement; or (f) the failure by Customer to install an enhancement release to the Motorola Software that is intended to correct the claimed infringement. In no event will Motorola's liability resulting from its indemnity obligation to Customer extend in any way to royalties payable on a per use basis or the Customer's revenues, or any royalty basis other than a reasonable royalty based upon revenue derived by Motorola from Customer from sales or license of the infringing Motorola Product.
- 12.4. This Section 12 provides Customer's sole and exclusive remedies and Motorola's entire liability in the event of an Infringement Claim. Customer has no right to recover and Motorola has no obligation to provide any other or further remedies, whether under another provision of this Agreement or any other legal theory or principle, in connection with an Infringement Claim. In addition, the rights and remedies provided in this Section 12 are subject to and limited by the restrictions set forth in Section 13.

Section 13 LIMITATION OF LIABILITY

Except for personal injury or death, Motorola's total liability, whether for breach of contract, warranty, negligence, strict liability in tort, indemnification, or otherwise, will be limited to the direct damages recoverable under law, but not to exceed the price of the Equipment, Software, or services with respect



to which losses or damages are claimed. ALTHOUGH THE PARTIES ACKNOWLEDGE THE POSSIBILITY OF SUCH LOSSES OR DAMAGES, THEY AGREE THAT MOTOROLA WILL NOT BE LIABLE FOR ANY COMMERCIAL LOSS; INCONVENIENCE; LOSS OF USE, TIME, DATA, GOOD WILL, REVENUES, PROFITS OR SAVINGS; OR OTHER SPECIAL, INCIDENTAL, INDIRECT, OR CONSEQUENTIAL DAMAGES IN ANY WAY RELATED TO OR ARISING FROM THIS AGREEMENT, THE SALE OR USE OF THE EQUIPMENT OR SOFTWARE, OR THE PERFORMANCE OF SERVICES BY MOTOROLA PURSUANT TO THIS AGREEMENT. This limitation of liability provision will survive the expiration or termination of this Agreement and applies notwithstanding any contrary provision. No action for contract breach or otherwise relating to the transactions contemplated by this Agreement may be brought more than one (1) year after the accrual of the cause of action, except for money due upon an open account.

Section 14 CONFIDENTIALITY AND PROPRIETARY RIGHTS

- 14.1. **CONFIDENTIAL INFORMATION.** During the term of this Agreement, the Parties may provide each other with Confidential Information. Each Party will: maintain the confidentiality of the other Party's Confidential Information and not disclose it to any third party, except as authorized by the disclosing Party in writing or as required by a court of competent jurisdiction; restrict disclosure of Confidential Information to its employees who have a "need to know" and not copy or reproduce the Confidential Information; take necessary and appropriate precautions to guard the confidentiality of Confidential Information, including informing its employees who handle the Confidential Information that it is confidential and not to be disclosed to others, but those precautions will be at least the same degree of care that the receiving Party applies to its own confidential information and will not be less than reasonable care; and use the Confidential Information only in furtherance of the performance of this Agreement. Confidential Information is and will at all times remain the property of the disclosing Party, and no grant of any proprietary rights in the Confidential Information is given or intended, including any express or implied license, other than the limited right of the recipient to use the Confidential Information in the manner and to the extent permitted by this Agreement.
- 14.2. **PRESERVATION OF MOTOROLA'S PROPRIETARY RIGHTS.** Motorola, the third party manufacturer of any Equipment, and the copyright owner of any Non-Motorola Software own and retain all of their respective Proprietary Rights in the Equipment and Software, and nothing in this Agreement is intended to restrict their Proprietary Rights. All intellectual property developed, originated, or prepared by Motorola in connection with providing to Customer the Equipment, Software, or related services remain vested exclusively in Motorola, and this Agreement does not grant to Customer any shared development rights of intellectual property. Except as explicitly provided in the Software License Agreement, Motorola does not grant to Customer, either directly or by implication, estoppel, or otherwise, any right, title or interest in Motorola's Proprietary Rights. Customer will not modify, disassemble, peel components, decompile, otherwise reverse engineer or attempt to reverse engineer, derive source code or create derivative works from, adapt, translate, merge with other software, reproduce, or export the Software, or permit or encourage any third party to do so. The preceding sentence does not apply to Open Source Software which is governed by the standard license of the copyright owner.

Section 15 GENERAL

- 15.1. **TAXES.** The Contract Price does not include any excise, sales, lease, use, property, or other taxes, assessments or duties, all of which will be paid by Customer except as exempt by law. If Motorola is required to pay any of these taxes, Motorola will send an invoice to Customer and Customer will pay to Motorola the amount of the taxes (including applicable interest and penalties) within twenty (20) days after the date of the invoice. Customer will be solely responsible for reporting the Equipment for personal property tax purposes, and Motorola will be solely responsible for reporting taxes on its income or net worth.



- 15.2. **ASSIGNABILITY AND SUBCONTRACTING.** Except as provided herein, neither Party may assign this Agreement or any of its rights or obligations hereunder without the prior written consent of the other Party, which consent will not be unreasonably withheld.
- 15.3. **WAIVER.** Failure or delay by either Party to exercise a right or power under this Agreement will not be a waiver of the right or power. For a waiver of a right or power to be effective, it must be in a writing signed by the waiving Party. An effective waiver of a right or power will not be construed as either a future or continuing waiver of that same right or power, or the waiver of any other right or power.
- 15.4. **SEVERABILITY.** If a court of competent jurisdiction renders any part of this Agreement invalid or unenforceable, that part will be severed and the remainder of this Agreement will continue in full force and effect.
- 15.5. **INDEPENDENT CONTRACTORS.** Each Party will perform its duties under this Agreement only as an independent contractor. The Parties and their personnel will not be considered to be employees or agents of the other Party. Nothing in this Agreement will be interpreted as granting either Party the right or authority to make commitments for the other. This Agreement will not constitute, create, or in any way be interpreted as a joint venture, partnership or formal business organization of any kind.
- 15.6. **HEADINGS AND SECTION REFERENCES; CONSTRUCTION.** The section headings in this Agreement are inserted only for convenience and are not to be construed as part of this Agreement or as a limitation of the scope of the particular section to which the heading refers. This Agreement will be fairly interpreted in accordance with its terms and conditions and not for or against either Party.
- 15.7. **GOVERNING LAW.** This Agreement and the rights and duties of the Parties will be governed by and interpreted in accordance with the laws of the State in which the Customer accepts the Products.
- 15.8. **ENTIRE AGREEMENT.** This Agreement, including all Exhibits, constitutes the entire agreement of the Parties regarding the subject matter of the Agreement and supersedes all previous agreements, proposals, and understandings, whether written or oral, relating to this subject matter. This Agreement may be executed in multiple counterparts, each of which shall be an original and all of which shall constitute one and the same instrument. A facsimile copy or computer image, such as a PDF or tiff image, or a signature shall be treated as and shall have the same effect as an original signature. In addition, a true and correct facsimile copy or computer image of this Agreement shall be treated as and shall have the same effect as an original signed copy of this document. This Agreement may be amended or modified only by a written instrument signed by authorized representatives of both Parties. The preprinted terms and conditions found on any Customer purchase order, acknowledgment or other form will not be considered an amendment or modification of this Agreement, even if a representative of each Party signs that document.
- 15.9. **NOTICES.** Notices required under this Agreement to be given by one Party to the other must be in writing and either delivered personally or sent to the address shown below by certified mail, return receipt requested and postage prepaid (or by a recognized courier service, such as Federal Express, UPS, or DHL), or by facsimile with correct answerback received, and will be effective upon receipt:



Customer	Motorola Solutions, Inc.
Attn:	Attn: Contracts and Compliance Department
	6450 Sequence Drive, Mail Drop 4D
	San Diego, CA 92121
Fax:	Fax: (858) 404-

Insert correct information above.

- 15.10. COMPLIANCE WITH APPLICABLE LAWS. Each Party will comply with all applicable federal, state, and local laws, regulations and rules concerning the performance of this Agreement or use of the System. Customer will obtain and comply with all Federal Communications Commission ("FCC") licenses and authorizations required for the installation, operation and use of the Products before the scheduled installation of the Equipment.
- 15.11. AUTHORITY TO EXECUTE AGREEMENT. Each Party represents that it has obtained all necessary approvals, consents and authorizations to enter into this Agreement and to perform its duties under this Agreement; the person executing this Agreement on its behalf has the authority to do so; upon execution and delivery of this Agreement by the Parties, it is a valid and binding contract, enforceable in accordance with its terms; and the execution, delivery, and performance of this Agreement does not violate any bylaw, charter, regulation, law or any other governing authority of the Party.
- 15.12. SURVIVAL OF TERMS. The following provisions survive the expiration or termination of this Agreement for any reason: Section 3.2 (Motorola Software), Section 3.3 (Non-Motorola Software); if any payment obligations exist, Sections 5.1 and 5.2 (Contract Price, and Invoicing and Payment); Subsection 9.7 (Disclaimer of Implied Warranties); Section 10 (Disputes); Section 13 (Limitation of Liability); Section 14 (Confidentiality and Proprietary Rights); and all of the General terms in this Section 15.
- 15.13. INSURANCE. Motorola maintains and will maintain during the term of this Agreement the following: General and Products Liability in the general aggregate amount of \$5,000,000 (combined single limit for bodily injury and property damage); automobile liability in the amount of \$5,000,000 (aggregate and per occurrence, combined single limit); statutory workers' compensation; and employer liability in the amount of \$1,000,000. Upon written request from Customer, Motorola will provide an industry standard certificate of insurance.



The Parties hereby enter into this Agreement as of the Effective Date.

Motorola Solutions, Inc.

Customer:

By:

Nicole Sherrill

By:

Name:

Nicole Sherrill

Name:

Title:

TSS Territory Vice President

Title:

Date:

3/27/2019

Date:



EXHIBIT A: SOFTWARE LICENSE AGREEMENT

This Exhibit A Software License Agreement ("Agreement") is between Motorola Solutions, Inc., ("Motorola"), and _____ ("Licensee").

For good and valuable consideration, the parties agree as follows:

Section 1 DEFINITIONS

1.1 "Designated Products" means products provided by Motorola to Licensee with which or for which the Software and Documentation is licensed for use.

1.2 "Documentation" means product and software documentation that specifies technical and performance features and capabilities, and the user, operation and training manuals for the Software (including all physical or electronic media upon which such information is provided).

1.3 "Open Source Software" means software with either freely obtainable source code, license for modification, or permission for free distribution.

1.4 "Open Source Software License" means the terms or conditions under which the Open Source Software is licensed.

1.5 "Primary Agreement" means the agreement to which this exhibit is attached.

1.6 "Security Vulnerability" means a flaw or weakness in system security procedures, design, implementation, or internal controls that could be exercised (accidentally triggered or intentionally exploited) and result in a security breach such that data is compromised, manipulated or stolen or the system damaged.

1.7 "Software" (i) means proprietary software in object code format, and adaptations, translations, de-compilations, disassemblies, emulations, or derivative works of such software; (ii) means any modifications, enhancements, new versions and new releases of the software provided by Motorola; and (iii) may contain one or more items of software owned by a third party supplier. The term "Software" does not include any third party software provided under separate license or third party software not licensable under the terms of this Agreement.

Section 2 SCOPE

Motorola and Licensee enter into this Agreement in connection with Motorola's delivery of certain proprietary Software or products containing embedded or pre-loaded proprietary



Software, or both. This Agreement contains the terms and conditions of the license Motorola is providing to Licensee, and Licensee's use of the Software and Documentation.

Section 3 GRANT OF LICENSE

3.1. Subject to the provisions of this Agreement and the payment of applicable license fees, Motorola grants to Licensee a personal, limited, non-transferable (except as permitted in Section 7) and non-exclusive license under Motorola's copyrights and Confidential Information (as defined in the Primary Agreement) embodied in the Software to use the Software, in object code form, and the Documentation solely in connection with Licensee's use of the Designated Products. This Agreement does not grant any rights to source code.

3.2. If the Software licensed under this Agreement contains or is derived from Open Source Software, the terms and conditions governing the use of such Open Source Software are in the Open Source Software Licenses of the copyright owner and not this Agreement. If there is a conflict between the terms and conditions of this Agreement and the terms and conditions of the Open Source Software Licenses governing Licensee's use of the Open Source Software, the terms and conditions of the license grant of the applicable Open Source Software Licenses will take precedence over the license grants in this Agreement. If requested by Licensee, Motorola will use commercially reasonable efforts to: (i) determine whether any Open Source Software is provided under this Agreement; (ii) identify the Open Source Software and provide Licensee a copy of the applicable Open Source Software License (or specify where that license may be found); and, (iii) provide Licensee a copy of the Open Source Software source code, without charge, if it is publicly available (although distribution fees may be applicable).

Section 4 LIMITATIONS ON USE

4.1. Licensee may use the Software only for Licensee's internal business purposes and only in accordance with the Documentation. Any other use of the Software is strictly prohibited. Without limiting the general nature of these restrictions, Licensee will not make the Software available for use by third parties on a "time sharing," "application service provider," or "service bureau" basis or for any other similar commercial rental or sharing arrangement.

4.2. Licensee will not, and will not allow or enable any third party to: (i) reverse engineer, disassemble, peel components, decompile, reprogram or otherwise reduce the Software or any portion to a human perceptible form or otherwise attempt to recreate the source code; (ii) modify, adapt, create derivative works of, or merge the Software; (iii) copy, reproduce, distribute, lend, or lease the Software or Documentation to any third party, grant any sublicense or other rights in the Software or Documentation to any third party, or take any action that would cause the Software or Documentation to be placed in the public domain; (iv) remove, or in any way alter or obscure, any copyright notice or other notice of Motorola's proprietary rights; (v) provide, copy, transmit, disclose, divulge or make the Software or Documentation available to, or permit the use of the Software by any third party or on any machine except as expressly authorized by this Agreement; or (vi) use, or permit the use of, the Software in a manner that would result in the production of a copy of the Software solely by activating a machine containing the Software. Licensee may make one copy of Software to be used solely for archival, back-up, or disaster recovery purposes; provided that Licensee may not operate that copy of the Software at the same time as the original Software is being operated. Licensee may make as many copies of the Documentation as it may reasonably require for the internal use of the Software.



4.3. Unless otherwise authorized by Motorola in writing, Licensee will not, and will not enable or allow any third party to: (i) install a licensed copy of the Software on more than one unit of a Designated Product; or (ii) copy onto or transfer Software installed in one unit of a Designated Product onto one other device. Licensee may temporarily transfer Software installed on a Designated Product to another device if the Designated Product is inoperable or malfunctioning, if Licensee provides written notice to Motorola of the temporary transfer and identifies the device on which the Software is transferred.

Temporary transfer of the Software to another device

must be discontinued when the original Designated Product is returned to operation and the Software must be removed from the other device. Licensee must provide prompt written notice to Motorola at the time temporary transfer is discontinued.

4.4. When using Motorola's Radio Service Software ("RSS"), Licensee must purchase a separate license for each location at which Licensee uses RSS. Licensee's use of RSS at a licensed location does not entitle Licensee to use or access RSS remotely. Licensee may make one copy of RSS for each licensed location. Licensee shall provide Motorola with a list of all locations at which Licensee uses or intends to use RSS upon Motorola's request.

4.5. Licensee will maintain, during the term of this Agreement and for a period of two years thereafter, accurate records relating to this license grant to verify compliance with this Agreement. Motorola or an independent third party ("Auditor") may inspect Licensee's premises, books and records, upon reasonable prior notice to Licensee, during Licensee's normal business hours and subject to Licensee's facility and security regulations. Motorola is responsible for the payment of all expenses and costs of the Auditor. Any information obtained by Motorola and the Auditor will be kept in strict confidence by Motorola and the Auditor and used solely for the purpose of verifying Licensee's compliance with the terms of this Agreement.

Section 5 OWNERSHIP AND TITLE

Motorola, its licensors, and its suppliers retain all of their proprietary rights in any form in and to the Software and Documentation, including, but not limited to, all rights in patents, patent applications, inventions, copyrights, trademarks, trade secrets, trade names, and other proprietary rights in or relating to the Software and Documentation (including any corrections, bug fixes, enhancements, updates, modifications, adaptations, translations, de-compilations, disassemblies, emulations to or derivative works from the Software or Documentation, whether made by Motorola or another party, or any improvements that result from Motorola's processes or, provision of information services). No rights are granted to Licensee under this Agreement by implication, estoppel or otherwise, except for those rights which are expressly granted to Licensee in this Agreement. All intellectual property developed, originated, or prepared by Motorola in connection with providing the Software, Designated Products, Documentation or related services, remains vested exclusively in Motorola, and Licensee will not have any shared development or other intellectual property rights.

Section 6 LIMITED WARRANTY; DISCLAIMER OF WARRANTY

6.1. The commencement date and the term of the Software warranty will be a period of ninety (90) days from Motorola's shipment of the Software (the "Warranty Period"). If Licensee is not in breach of any of its obligations under this Agreement, Motorola warrants that the unmodified Software, when used properly and in accordance with the Documentation and this Agreement, will be free from a reproducible defect that eliminates the functionality or successful operation of



a feature critical to the primary functionality or successful operation of the Software. Whether a defect occurs will be determined by Motorola solely with reference to the Documentation. Motorola does not warrant that Licensee's use of the Software or the Designated Products will be uninterrupted, error-free, completely free of Security Vulnerabilities, or that the Software or the Designated Products will meet Licensee's particular requirements. Motorola makes no representations or warranties with respect to any third party software included in the Software.

6.2 Motorola's sole obligation to Licensee and Licensee's exclusive remedy under this warranty is to use reasonable efforts to remedy any material Software defect covered by this warranty. These efforts will involve either replacing the media or attempting to correct significant, demonstrable program or documentation errors or Security Vulnerabilities. If Motorola cannot correct the defect within a reasonable time, then at Motorola's option, Motorola will replace the defective Software with functionally-equivalent Software, license to Licensee Substitute Software which will accomplish the same objective, or terminate the license and refund the Licensee's paid license fee.

6.3. Warranty claims are described in the Primary Agreement.

6.4. The express warranties set forth in this Section 6 are in lieu of, and Motorola disclaims, any and all other warranties (express or implied, oral or written) with respect to the Software or Documentation, including, without limitation, any and all implied warranties of condition, title, non-infringement, merchantability, or fitness for a particular purpose or use by Licensee (whether or not Motorola knows, has reason to know, has been advised, or is otherwise aware of any such purpose or use), whether arising by law, by reason of custom or usage of trade, or by course of dealing. In addition, Motorola disclaims any warranty to any person other than Licensee with respect to the Software or Documentation.

Section 7 TRANSFERS

Licensee will not transfer the Software or Documentation to any third party without Motorola's prior written consent. Motorola's consent may be withheld at its discretion and may be conditioned upon transferee paying all applicable license fees and agreeing to be bound by this Agreement. If the Designated Products are Motorola's radio products and Licensee transfers ownership of the Motorola radio products to a third party, Licensee may assign its right to use the Software (other than RSS and Motorola's FLASHport® software) which is embedded in or furnished for use with the radio products and the related Documentation; provided that Licensee transfers all copies of the Software and Documentation to the transferee, and Licensee and the transferee sign a transfer form to be provided by Motorola upon request, obligating the transferee to be bound by this Agreement.

Section 8 TERM AND TERMINATION

8.1 Licensee's right to use the Software and Documentation will begin when the Primary Agreement is signed by both parties and will continue for the life of the Designated Products with which or for which the Software and Documentation have been provided by Motorola, unless Licensee breaches this Agreement, in which case this Agreement and Licensee's right to use the Software and Documentation may be terminated immediately upon notice by Motorola.

8.2 Within thirty (30) days after termination of this Agreement, Licensee must certify in writing to Motorola that all copies of the Software have been removed or deleted from the Designated



Products and that all copies of the Software and Documentation have been returned to Motorola or destroyed by Licensee and are no longer in use by Licensee.

8.3 Licensee acknowledges that Motorola made a considerable investment of resources in the development, marketing, and distribution of the Software and Documentation and that Licensee's breach of this Agreement will result in irreparable harm to Motorola for which monetary damages would be inadequate. If Licensee breaches this Agreement, Motorola may terminate this Agreement and be entitled to all available remedies at law or in equity (including immediate injunctive relief and repossession of all non-embedded Software and associated Documentation unless Licensee is a Federal agency of the United States Government).

Section 9 UNITED STATES GOVERNMENT LICENSING PROVISIONS

This Section applies if Licensee is the United States Government or a United States Government agency. Licensee's use, duplication or disclosure of the Software and Documentation under Motorola's copyrights or trade secret rights is subject to the restrictions set forth in subparagraphs (c)(1) and (2) of the Commercial Computer Software-Restricted Rights clause at FAR 52.227-19 (JUNE 1987), if applicable, unless they are being provided to the Department of Defense. If the Software and Documentation are being provided to the Department of Defense, Licensee's use, duplication, or disclosure of the Software and Documentation is subject to the restricted rights set forth in subparagraph (c)(1)(ii) of the Rights in Technical Data and Computer Software clause at DFARS 252.227-7013 (OCT 1988), if applicable. The Software and Documentation may or may not include a Restricted Rights notice, or other notice referring to this Agreement. The provisions of this Agreement will continue to apply, but only to the extent that they are consistent with the rights provided to the Licensee under the provisions of the FAR or DFARS mentioned above, as applicable to the particular procuring agency and procurement transaction.

Section 10 CONFIDENTIALITY

Licensee acknowledges that the Software and Documentation contain Motorola's valuable proprietary and Confidential Information and are Motorola's trade secrets, and that the provisions in the Primary Agreement concerning Confidential Information apply.

Section 11 LIMITATION OF LIABILITY

The Limitation of Liability provision is described in the Primary Agreement.

Section 12 NOTICES

Notices are described in the Primary Agreement.

Section 13 GENERAL

13.1. COPYRIGHT NOTICES. The existence of a copyright notice on the Software will not be construed as an admission or presumption of publication of the Software or public disclosure of any trade secrets associated with the Software.

13.2. COMPLIANCE WITH LAWS. Licensee acknowledges that the Software is subject to the laws and regulations of the United States and Licensee will comply with all applicable laws and regulations, including export laws and regulations of the United States. Licensee will not, without the prior authorization of Motorola and the appropriate governmental authority of the United States, in any form export or re-export, sell or resell, ship or reship, or divert, through direct or indirect means, any item or technical data or direct or indirect products sold or otherwise furnished to any person within any territory for which the United States Government or



any of its agencies at the time of the action, requires an export license or other governmental approval. Violation of this provision is a material breach of this Agreement.

13.3. ASSIGNMENTS AND SUBCONTRACTING. Motorola may assign its rights or subcontract its obligations under this Agreement, or encumber or sell its rights in any Software, without prior notice to or consent of Licensee.

13.4. GOVERNING LAW. This Agreement is governed by the laws of the United States to the extent that they apply and otherwise by the internal substantive laws of the State to which the Software is shipped if Licensee is a sovereign government entity, or the internal substantive laws of the State of Illinois if Licensee is not a sovereign government entity. The terms of the U.N. Convention on Contracts for the International Sale of Goods do not apply. In the event that the Uniform Computer Information Transaction Act, any version of this Act, or a substantially similar law (collectively "UCITA") becomes applicable to a party's performance under this Agreement, UCITA does not govern any aspect of this Agreement or any license granted under this Agreement, or any of the parties' rights or obligations under this Agreement. The governing law will be that in effect prior to the applicability of UCITA.

13.5. THIRD PARTY BENEFICIARIES. This Agreement is entered into solely for the benefit of Motorola and Licensee. No third party has the right to make any claim or assert any right under this Agreement, and no third party is deemed a beneficiary of this Agreement. Notwithstanding the foregoing, any licensor or supplier of third party software included in the Software will be a direct and intended third party beneficiary of this Agreement.

13.6. SURVIVAL. Sections 4, 5, 6.3, 7, 8, 9, 10, 11 and 13 survive the termination of this Agreement.

13.7. ORDER OF PRECEDENCE. In the event of inconsistencies between this Exhibit and the Primary Agreement, the parties agree that this Exhibit prevails, only with respect to the specific subject matter of this Exhibit, and not the Primary Agreement or any other exhibit as it applies to any other subject matter.

13.8 SECURITY. Motorola uses reasonable means in the design and writing of its own Software and the acquisition of third party Software to limit Security Vulnerabilities. While no software can be guaranteed to be free from Security Vulnerabilities, if a Security Vulnerability is discovered, Motorola will take the steps set forth in Section 6 of this Agreement.

Item	Description	Quantity	Unit Price
------	-------------	----------	------------

APX Portable and APX Mobile User Training Train-the-Trainer for MARC	Up to 15 People at Customer Location	1 day (8 hour session)	\$6,364.00
---	--------------------------------------	------------------------	------------

Course Synopsis:

This course provides APX radio trainers with an introduction to their radio, its basic operation and tailored job aids available for assistance in operation. The learning experience is a mix of facilitation and hands-on activities to help users perform common tasks associated with their radio operation. Segmentation between user groups (i.e. Police, Fire/EMS, and Public Service) is encouraged to help focus instruction on the specific operational issues of the individual user group. This course is geared for customers who have an experienced dedicated training staff in their organization. It provides the customer's identified training personnel with the knowledge and practice applying training techniques that will enable them to successfully train their students. Trainers will use audio visual (Interactive End User Toolkits – IEUTK), facilitation and "hands-on" activities to facilitate learning events supported by tailored or customized training materials and job aids. They will become proficient in discussing common tasks associated with the operation of the customer's radios.

Course Objectives:

High-level overview of the customer system configuration
General radio operation
Proper operating procedures for specific customer features
Perform basic operational tasks of the radio
Utilize the provided job aids to perform specific tasks associated with the radio

Course Modules:

Basics
Controls
Top and Side Buttons
Switches
3 Position toggle
2 Position Concentric
Home key
Data Key
Display
Front Display
Top Display
Display light
Intelligent Lighting

Course Modules:

Navigating Menu Screen
Recent Call List (Model 3.5)
Unified Call List - Contacts (Model 3.5)
Dual Sided Radio (Model 3.5)
Dual Mics
Dual Speakers
Accessory Connector
Specific Features
Changing Talkgroups/Channels
Changing Zones
Mute tones of keypad
Talkgroup Call
Private Call
Accessing Private Call Feature
Initiating Private Call
Call List Programming
Announcement/All Call (Calls involving Multiple Talkgroups)
Initiating Announcement/All Call
Direct/Talkaround
Failsoft
Radio Profiles
Accessing and changing Radio Profile
Optional Features
Scan
Scan program
Priority Scan
Dynamic Priority
Telephone Interconnect
Accessing Telephone Interconnect Feature
Initiating a Phone Call
Phone List Programming
Data Services
Text Messaging
Accessing the Text Messaging Feature
Creating a Free Form Text Message
Sending a "Canned Text Message
GPS
User interface with OTAP
Encryption

COMPANY: Motorola Solutions

PHASE 1 - PORTABLES - ECONOMY

		Brand	Model #	List Price \$	MARC Discount %	MARC Price \$
PHASE 1 - P25 Compliance Assessment Program (CAP)	POLICE Base Radio	APX4000	7/800 MHz Model 2 Portable, Two Knob Configuration, P25 3600 or 9600 Baud Trunking	3,533.00	40%	\$2,119.80

The Base Radio should include all capabilities necessary to operate on the MARRS network. Required Base Radio Capabilities: a) P-25 CAP; b) P-25 Phase 2; c) 700/800 MHz; d) Multi-Key; e) Advanced Encryption Standard (AES); and f) Over-the-Air-Rekeying (OTAR). All Base Radio pricing should include the Manufacturer's Warranty.

Manufacturer's Warranty (included in Base Radio price above) Please describe the Standard warranty 1-year

Extended Warranty (Extended Warranty Period & Pricing)

Period:	Add 5-year essential service	\$ 162.00	0%	\$ 162.00
---------	------------------------------	-----------	----	-----------

Functions

P-25 CAP

700/800 MHz

Encryption (select one):

a) DES only

b) AES only

c) AES/DES-XL-DES-OFB

Multi-Key (Select one)

a) Over-the-Air-Rekeying (OTAR)

b) OTAR / Multi-Key

c) Multi-Key

Rugged - Blowing Rain

Other: _____

		\$0.00	40%	\$0.00
		\$0.00	40%	\$0.00
		\$ 599.00	40%	\$ 359.40
		\$ 475.00	40%	\$ 258.00
		\$ 799.00	40%	\$ 479.40
			see below	
		\$ 330.00	40%	\$ 198.00
		\$740.00	40%	\$ 444.00
		\$330.00	40%	\$ 198.00
		\$0.00	40%	\$0.00

PHASE 1 - P25 Compliance Assessment Program (CAP)	FIRE / EMS Base Radio	APX4000	7/800 MHz Model 2 Portable, Two Knob Configuration, P25 3600 or 9600 Baud Trunking	3,533.00	40%	\$2,119.80
---	-----------------------	---------	--	----------	-----	------------

The Base Radio should include all capabilities necessary to operate on the MARRS network. Required Base Radio Capabilities: a) P-25 CAP; b) P-25 Phase 2; c) 700/800 MHz; d) Multi-Key; e) Advanced Encryption Standard (AES); and f) Over-the-Air-Rekeying (OTAR). All Base Radio pricing should include the Manufacturer's Warranty.

Manufacturer's Warranty (included in Base Radio price above) Please describe the Standard warranty 1-year

Extended Warranty (Extended Warranty Period & Pricing)

Period:	Add 5-year essential service	\$ 162.00	0%	\$ 162.00
---------	------------------------------	-----------	----	-----------

Functions

P-25 CAP

700/800 MHz

Encryption (select one):

a) DES only

b) AES only

c) AES/DES-XL-DES-OFB

Multi-Key (Select one)

a) Over-the-Air-Rekeying (OTAR)

b) OTAR / Multi-Key

c) Multi-Key

Rugged - Immersible

Other: _____

		\$0.00	40%	\$0.00
		\$0.00	40%	\$0.00
		\$ 599.00	40%	\$ 359.40
		\$ 475.00	40%	\$ 258.00
		\$ 799.00	40%	\$ 479.40
			see below	
		\$ 330.00	40%	\$ 198.00
		\$740.00	40%	\$ 444.00
		\$330.00	40%	\$ 198.00
		\$250.00	40%	\$150.00

PHASE 1 - P25 Compliance Assessment Program (CAP)	PUBLIC WORKS Base Radio	APX900	7/800 MHz Portable Model 2 with P25 Trunking	2,667.00	40%	\$1,600.20
---	-------------------------	--------	--	----------	-----	------------

The Base Radio should include all capabilities necessary to operate on the MARRS network. Required Base Radio Capabilities: a) P-25 CAP; b) P-25 Phase 2; c) 700/800 MHz; d) Multi-Key; e) Advanced Encryption Standard (AES); and f) Over-the-Air-Rekeying (OTAR). All Base Radio pricing should include the Manufacturer's Warranty.

Manufacturer's Warranty (included in Base Radio price above) Please describe the Standard warranty 1-year

Extended Warranty (Extended Warranty Period & Pricing)

Period:	Add 5-year essential service	\$ 162.00	0%	\$ 162.00
---------	------------------------------	-----------	----	-----------

Functions

P-25 CAP

700/800 MHz

Rugged (select one):

a) Blowing Rain

b) Immersible

Other: _____

		\$0.00	40%	\$0.00
		\$0.00	40%	\$0.00
		\$ -	40%	\$ -
		\$ 250.00	40%	\$ 150.00

PHASE 1 - P25 Compliance Assessment Program (CAP)	OTHER Base Radio	APX900	7/800 MHz Portable Model 2 with P25 Trunking	2,667.00	40%	\$1,600.20
---	------------------	--------	--	----------	-----	------------

The Base Radio should include all capabilities necessary to operate on the MARRS network. Required Base Radio Capabilities: a) P-25 CAP; b) P-25 Phase 2; c) 700/800 MHz; d) Multi-Key; e) Advanced Encryption Standard (AES); and f) Over-the-Air-Rekeying (OTAR). All Base Radio pricing should include the Manufacturer's Warranty.

Manufacturer's Warranty (included in Base Radio price above) Please describe the		Standard warranty 1-year			
Extended Warranty (Extended Warranty Period & Pricing)		Period: Add 5-year essential service	\$ 162.00	0%	\$ 162.00
Functions	P-25 CAP		\$0.00	40%	\$0.00
	700/800 MHz		\$0.00	40%	\$0.00
	Other: _____				

The MARC Discount % will be assumed for similar, catalog-listed accessories, even if they are not explicitly identified below.

List options and accessories
typical for local government /
public safety users. Insert
additional rows as desired.

Portable Options & Accessories	Brand	Model #	List Price \$	MARC Discount %	MARC Price \$
CARRY ACCESSORY-CASE,APX7000 FIRE			\$56.00	40%	\$33.60
CHARGER DESKTOP MULTI-UNIT IMPRES 2 1					
DISPLAY EXT PS 100-240VAC US/NA			\$595.00	40%	\$357.00
BATT IMPRES LIION TIA4950 HE DENS IP68 2900T			\$159.65	40%	\$95.79
APX6000 CC 3 FIX BL 4200MAH			\$69.00	40%	\$41.40
BATTERY PACK,BATT IMPRES LIION IP67 2800T			\$127.00	40%	\$76.20
CHGR DESKTOP SINGLE UNIT IMPRES, US/NA			\$69.25	40%	\$41.55
BATT IMPRES NIMH IP67 2350T			\$125.00	40%	\$75.00
BATT IMPRES 2 LIION R IP68 4850T			\$162.00	40%	\$97.20
BATT IMPRES 2 LIION R IP68 2550T			\$127.00	40%	\$76.20
CHARGER, SINGLE-UNIT, IMPRES 2, 3A, 100- 240VAC, US/NA PLUG			\$170.00	40%	\$102.00
IMPRES XP RSM FOR APX W/ DUAL MIC NOISE			\$325.00	40%	\$195.00
AUDIO ACCESSORY-REMOTE SPEAKER MICROPHONE,AUDIO ACCESSORY-AUDIO ADAPTER,APX XE500 REMOTE SPEAKER MIC, HIGH IMPACT GREEN			\$550.00	40%	\$330.00
IMPRES MUC CHARGER WITH 1 DISPLAY - US/NA PLUG			\$495.00	40%	\$297.00
CARRY ACCESSORY-STRAP,WITH BUTTON BACK			\$50.00	40%	\$30.00
MISSION CRITICAL WIRELESS RSM W/ BATTERY AND CLIP			\$250.00	40%	\$150.00
REC ONLY EARPIECE W/TRANSLUCET TUBE			\$71.00	40%	\$42.60
KVL4000 Encryption Loader			\$6,970.00	40%	\$4,182.00
CCVault - SaaS 5-Yr bundle subscription with all			\$4,100.00	40%	\$2,460.00
CCVault - Si500 Annual Subscription for Unlimited Storage per Device (5-Yr List Price is \$2100, customer billed \$420/yr)			\$2,100.00	40%	\$1,260.00
Si500 device; ships with Si500, 2925mAh battery, micro USB wall charger & carry holster with swivel clip.			\$799.00	40%	\$479.40
3750 mAh Ultra-High Capacity Battery Si Kit Option			\$50.00	40%	\$30.00
Cable for Si500 Series Wired Connection to APX Radio			\$55.00	40%	\$33.00

COMPANY: Motorola Solutions

PHASE 1 - PORTABLES - MID-RANGE

		Brand	Model #	List Price \$	MARC Discount %	MARC Price \$
PHASE 1 - P25 Compliance Assessment Program (CAP)	POLICE Base Radio	APX6000	7/800 MHz Model 2.5 Portable with P25 Baud Trunking	5,075.00	40%	\$3,045.00

The Base Radio should include all capabilities necessary to operate on the MARRS network. Required Base Radio Capabilities: a) P-25 CAP; b) P-25 Phase 2; c) 700/800 MHz; d) Multi-Key; e) Advanced Encryption Standard (AES); and f) Over-the-Air-Rekeying (OTAR). All Base Radio pricing should include the Manufacturer's Warranty.

Manufacturer's Warranty (included in Base Radio price above) Please describe the Standard warranty 1-year

Extended Warranty (Extended Warranty Period & Pricing)

Period:	Add 5-year essential service	\$ 162.00	0%	\$ 162.00
---------	------------------------------	-----------	----	-----------

Functions

P-25 CAP

700/800 MHz

Encryption (select one):

a) DES only

b) AES only

c) AES/DES-XL-DES-OFB

Multi-Key (Select one)

a) Over-the-Air-Rekeying (OTAR)

b) OTAR / Multi-Key

c) Multi-Key

Rugged - Blowing Rain

Other: _____

		\$0.00	40%	\$0.00
		\$0.00	40%	\$0.00
		\$ 599.00	40%	\$ 359.40
		\$ 475.00	40%	\$ 258.00
		\$ 799.00	40%	\$ 479.40
		see below		
		\$ 330.00	40%	\$ 198.00
		\$740.00	40%	\$ 444.00
		\$330.00	40%	\$ 198.00
		\$0.00	40%	\$0.00

PHASE 1 - P25 Compliance Assessment Program (CAP)	FIRE / EMS Base Radio	APX6000XE	FIRE- Extreme Environments 7/800 MHz Model 2.5 Portable with P25 Baud Trunking	5,900.00	40%	\$3,540.00
---	-----------------------	-----------	--	----------	-----	------------

The Base Radio should include all capabilities necessary to operate on the MARRS network. Required Base Radio Capabilities: a) P-25 CAP; b) P-25 Phase 2; c) 700/800 MHz; d) Multi-Key; e) Advanced Encryption Standard (AES); and f) Over-the-Air-Rekeying (OTAR). All Base Radio pricing should include the Manufacturer's Warranty.

Manufacturer's Warranty (included in Base Radio price above) Please describe the Standard warranty 1-year

Extended Warranty (Extended Warranty Period & Pricing)

Period:	Add 5-year essential service	\$ 162.00	0%	\$ 162.00
---------	------------------------------	-----------	----	-----------

Functions

P-25 CAP

700/800 MHz

Encryption (select one):

a) DES only

b) AES only

c) AES/DES-XL-DES-OFB

Multi-Key (Select one)

a) Over-the-Air-Rekeying (OTAR)

b) OTAR / Multi-Key

c) Multi-Key

Rugged - Immersible

Other: _____

		\$0.00	40%	\$0.00
		\$0.00	40%	\$0.00
		\$ 599.00	40%	\$ 359.40
		\$ 475.00	40%	\$ 258.00
		\$ 799.00	40%	\$ 479.40
		see below		
		\$ 330.00	40%	\$ 198.00
		\$740.00	40%	\$ 444.00
		\$330.00	40%	\$ 198.00
		\$0.00	40%	\$0.00

PHASE 1 - P25 Compliance Assessment Program (CAP)	PUBLIC WORKS Base Radio	APX4000	7/800 MHz Model 2 Portable, Two Knob Configuration, P25 3600 or 9600 Baud Trunking	3,533.00	40%	\$2,119.80
---	-------------------------	---------	--	----------	-----	------------

The Base Radio should include all capabilities necessary to operate on the MARRS network. Required Base Radio Capabilities: a) P-25 CAP; b) P-25 Phase 2; c) 700/800 MHz; d) Multi-Key; e) Advanced Encryption Standard (AES); and f) Over-the-Air-Rekeying (OTAR). All Base Radio pricing should include the Manufacturer's Warranty.

Manufacturer's Warranty (included in Base Radio price above) Please describe the Standard warranty 1-year

Extended Warranty (Extended Warranty Period & Pricing)

Period:	Add 5-year essential service	\$ 162.00	0%	\$ 162.00
---------	------------------------------	-----------	----	-----------

Functions

P-25 CAP

700/800 MHz

Rugged (select one):

a) Blowing Rain

b) Immersible

Other: _____

		\$0.00	40%	\$0.00
		\$0.00	40%	\$0.00
		\$ -	40%	\$ -
		\$ 250.00	40%	\$ 150.00

PHASE 1 - P25 Compliance Assessment Program (CAP)	OTHER Base Radio	APX4000	7/800 MHz Model 2 Portable, Two Knob Configuration, P25 3600 or 9600 Baud Trunking	3,533.00	40%	\$2,119.80
---	------------------	---------	--	----------	-----	------------

The Base Radio should include all capabilities necessary to operate on the MARRS network. Required Base Radio Capabilities: a) P-25 CAP; b) P-25 Phase 2; c) 700/800 MHz; d) Multi-Key; e) Advanced Encryption Standard (AES); and f) Over-the-Air-Rekeying (OTAR). All Base Radio pricing should include the Manufacturer's Warranty.

Standard warranty 1-year

Period:	Add 5-year essential service	\$ 162.00	0%	\$ 162.00
---------	------------------------------	-----------	----	-----------

		\$0.00	40%	\$0.00
		\$0.00	40%	\$0.00

Portable Options & Accessories	Brand	Model #	List Price \$	MARC Discount %	MARC Price \$
CARRY ACCESSORY-CASE,APX7000 FIRE			\$56.00	40%	\$33.60
CHARGER DESKTOP MULTI-UNIT IMPRES 2 1 DISPLAY EXT PS 100-240VAC US/NA			\$595.00	40%	\$357.00
BATT IMPRES LIION TIA4950 HE DENS IP68 2900T			\$159.65	40%	\$95.79
APX6000 CC 3 FIX BL 4200MAH			\$69.00	40%	\$41.40
BATTERY PACK,BATT IMPRES LIION IP67 2800T			\$127.00	40%	\$76.20
CHGR DESKTOP SINGLE UNIT IMPRES, US/NA			\$69.25	40%	\$41.55
BATT IMPRES NIMH IP67 2350T			\$125.00	40%	\$75.00
BATT IMPRES 2 LIION R IP68 4850T			\$162.00	40%	\$97.20
BATT IMPRES 2 LIION R IP68 2550T			\$127.00	40%	\$76.20
CHARGER, SINGLE-UNIT, IMPRES 2, 3A, 100- 240VAC, US/NA PLUG			\$170.00	40%	\$102.00
IMPRES XP RSM FOR APX W/ DUAL MIC NOISE			\$325.00	40%	\$195.00
AUDIO ACCESSORY-REMOTE SPEAKER MICROPHONE,AUDIO ACCESSORY-AUDIO ADAPTER,APX XE500 REMOTE SPEAKER MIC, HIGH IMPACT GREEN			\$550.00	40%	\$330.00
IMPRES MUC CHARGER WITH 1 DISPLAY - US/NA PLUG			\$495.00	40%	\$297.00
CARRY ACCESSORY-STRAP,WITH BUTTON BACK			\$50.00	40%	\$30.00
MISSION CRITICAL WIRELESS RSM W/ BATTERY AND CLIP			\$250.00	40%	\$150.00
REC ONLY EARPIECE W/TRANSLUCET TUBE			\$71.00	40%	\$42.60
KVL4000 Encryption Loader			\$6,970.00	40%	\$4,182.00
CCVault - SaaS 5-Yr bundle subscription with all			\$4,100.00	40%	\$2,460.00
CCVault - Si500 Annual Subscription for Unlimited Storage per Device (5-Yr List Price is \$2100, customer billed \$420/yr)			\$2,100.00	40%	\$1,260.00
Si500 device; ships with Si500, 2925mAh battery, micro USB wall charger & carry holster with swivel clip.			\$799.00	40%	\$479.40
3750 mAh Ultra-High Capacity Battery Si Kit Option			\$50.00	40%	\$30.00
Cable for Si500 Series Wired Connection to APX Radio			\$55.00	40%	\$33.00

COMPANY: Motorola Solutions

PHASE 1 -PORTABLES - PREMIUM

		Brand	Model #	List Price \$	MARC Discount %	MARC Price \$
PHASE 1 - P25 Compliance Assessment Program (CAP)	POLICE Base Radio	APX8000	7/800 and VHF Dual Band Model 2.5 Portable with P25 Baud Trunking	7,662.00	40%	\$4,597.20

The Base Radio should include all capabilities necessary to operate on the MARRS network. Required Base Radio Capabilities: a) P-25 CAP; b) P-25 Phase 2; c) 700/800 MHz; d) Multi-Key; e) Advanced Encryption Standard (AES); and f) Over-the-Air-Rekeying (OTAR). All Base Radio pricing should include the Manufacturer's Warranty.

Manufacturer's Warranty (included in Base Radio price above) Please describe the Standard warranty 1-year

Extended Warranty (Extended Warranty Period & Pricing)

Period:	Add 5-year essential service	\$ 162.00	0%	\$ 162.00
---------	------------------------------	-----------	----	-----------

Functions

P-25 CAP

700/800 MHz

Encryption (select one):

a) DES only

b) AES only

c) AES/DES-XL-DES-OFB

Multi-Key (Select one)

a) Over-the-Air-Rekeying (OTAR)

b) OTAR / Multi-Key

c) Multi-Key

Rugged - Blowing Rain

Other: _____

		\$0.00	40%	\$0.00
		\$0.00	40%	\$0.00
		\$ 599.00	40%	\$ 359.40
		\$ 475.00	40%	\$ 258.00
		\$ 799.00	40%	\$ 479.40
		see below		
		\$ 330.00	40%	\$ 198.00
		\$740.00	40%	\$ 444.00
		\$330.00	40%	\$ 198.00
		\$0.00	40%	\$0.00

PHASE 1 - P25 Compliance Assessment Program (CAP)	FIRE / EMS Base Radio	APX8000XE	FIRE - Extreme Environments 7/800 and VHF Dual Band Model 2.5 Portable with P25 Baud Trunking	8,357.00	40%	\$5,014.20
---	-----------------------	-----------	---	----------	-----	------------

The Base Radio should include all capabilities necessary to operate on the MARRS network. Required Base Radio Capabilities: a) P-25 CAP; b) P-25 Phase 2; c) 700/800 MHz; d) Multi-Key; e) Advanced Encryption Standard (AES); and f) Over-the-Air-Rekeying (OTAR). All Base Radio pricing should include the Manufacturer's Warranty.

Manufacturer's Warranty (included in Base Radio price above) Please describe the Standard warranty 1-year

Extended Warranty (Extended Warranty Period & Pricing)

Period:	Add 5-year essential service	\$ 162.00	0%	\$ 162.00
---------	------------------------------	-----------	----	-----------

Functions

P-25 CAP

700/800 MHz

Encryption (select one):

a) DES only

b) AES only

c) AES/DES-XL-DES-OFB

Multi-Key (Select one)

a) Over-the-Air-Rekeying (OTAR)

b) OTAR / Multi-Key

c) Multi-Key

Rugged - Immersible

Other: _____

		\$0.00	40%	\$0.00
		\$0.00	40%	\$0.00
		\$ 599.00	40%	\$ 359.40
		\$ 475.00	40%	\$ 258.00
		\$ 799.00	40%	\$ 479.40
		see below		
		\$ 330.00	40%	\$ 198.00
		\$740.00	40%	\$ 444.00
		\$330.00	40%	\$ 198.00
		\$0.00	40%	\$0.00

PHASE 1 - P25 Compliance Assessment Program (CAP)	PUBLIC WORKS Base Radio	APX6000	7/800 mHz Model 2.5 Portable with P25 Baud Trunking	5,075.00	40%	\$3,045.00
---	-------------------------	---------	---	----------	-----	------------

The Base Radio should include all capabilities necessary to operate on the MARRS network. Required Base Radio Capabilities: a) P-25 CAP; b) P-25 Phase 2; c) 700/800 MHz; d) Multi-Key; e) Advanced Encryption Standard (AES); and f) Over-the-Air-Rekeying (OTAR). All Base Radio pricing should include the Manufacturer's Warranty.

Manufacturer's Warranty (included in Base Radio price above) Please describe the Standard warranty 1-year

Extended Warranty (Extended Warranty Period & Pricing)

Period:	Add 5-year essential service	\$ 162.00	0%	\$ 162.00
---------	------------------------------	-----------	----	-----------

Functions

P-25 CAP

700/800 MHz

Rugged (select one):

a) Blowing Rain

b) Immersible

Other: _____

		\$0.00	40%	\$0.00
		\$0.00	40%	\$0.00
		\$ -	40%	\$ -
		\$ 250.00	40%	\$ 150.00

PHASE 1 - P25 Compliance Assessment Program (CAP)	OTHER Base Radio	APX6000	7/800 mHz Model 2.5 Portable with P25 Baud Trunking	5,075.00	40%	\$3,045.00
---	------------------	---------	---	----------	-----	------------

The Base Radio should include all capabilities necessary to operate on the MARRS network. Required Base Radio Capabilities: a) P-25 CAP; b) P-25 Phase 2; c) 700/800 MHz; d) Multi-Key; e) Advanced Encryption Standard (AES); and f) Over-the-Air-Rekeying (OTAR). All Base Radio pricing should include the Manufacturer's Warranty.

Manufacturer's Warranty (included in Base Radio price above) Please describe the Standard warranty 1-year

Extended Warranty (Extended Warranty Period & Pricing)

Period:	Add 5-year essential service	\$ 162.00	0%	\$ 162.00
		\$0.00	40%	\$0.00
		\$0.00	40%	\$0.00

Functions P-25 CAP
700/800 MHz
Other: _____

The MARC Discount % will be assumed for similar, catalog-listed accessories, even if they are not explicitly identified below.

List options and accessories
typical for local government /
public safety users. Insert
additional rows as desired.

Portable Options & Accessories	Brand	Model #	List Price \$	MARC Discount %	MARC Price \$
CARRY ACCESSORY-CASE,APX7000 FIRE			\$56.00	40%	\$33.60
CHARGER DESKTOP MULTI-UNIT IMPRES 2 1					
DISPLAY EXT PS 100-240VAC US/NA			\$595.00	40%	\$357.00
BATT IMPRES LIION TIA4950 HE DENS IP68 2900T			\$159.65	40%	\$95.79
APX6000 CC 3 FIX BL 4200MAH			\$69.00	40%	\$41.40
BATTERY PACK,BATT IMPRES LIION IP67 2800T			\$127.00	40%	\$76.20
CHGR DESKTOP SINGLE UNIT IMPRES, US/NA			\$69.25	40%	\$41.55
BATT IMPRES NIMH IP67 2350T			\$125.00	40%	\$75.00
BATT IMPRES 2 LIION R IP68 4850T			\$162.00	40%	\$97.20
BATT IMPRES 2 LIION R IP68 2550T			\$127.00	40%	\$76.20
CHARGER, SINGLE-UNIT, IMPRES 2, 3A, 100-240VAC, US/NA PLUG			\$170.00	40%	\$102.00
IMPRES XP RSM FOR APX W/ DUAL MIC NOISE			\$325.00	40%	\$195.00
AUDIO ACCESSORY-REMOTE SPEAKER MICROPHONE,AUDIO ACCESSORY-AUDIO ADAPTER,APX XE500 REMOTE SPEAKER MIC, HIGH IMPACT GREEN			\$550.00	40%	\$330.00
IMPRES MUC CHARGER WITH 1 DISPLAY - US/NA PLUG			\$495.00	40%	\$297.00
CARRY ACCESSORY-STRAP,WITH BUTTON BACK			\$50.00	40%	\$30.00
MISSION CRITICAL WIRELESS RSM W/ BATTERY AND CLIP			\$250.00	40%	\$150.00
REC ONLY EARPIECE W/TRANSLUCET TUBE			\$71.00	40%	\$42.60
KVL4000 Encryption Loader			\$6,970.00	40%	\$4,182.00
CCVault - SaaS 5-Yr bundle subscription with all			\$4,100.00	40%	\$2,460.00
CCVault - Si500 Annual Subscription for Unlimited Storage per Device (5-Yr List Price is \$2100, customer billed \$420/yr)			\$2,100.00	40%	\$1,260.00
Si500 device; ships with Si500, 2925mAh battery, micro USB wall charger & carry holster with swivel clip.			\$799.00	40%	\$479.40
3750 mAh Ultra-High Capacity Battery Si Kit Option			\$50.00	40%	\$30.00
Cable for Si500 Series Wired Connection to APX Radio			\$55.00	40%	\$33.00

COMPANY:

Motorola Solutions

PHASE 2 - PORTABLE - ECONOMY

		Brand	Model #	List Price \$	MARC Discount %	MARC Price \$
PHASE 2	POLICE Base Radio	APX4000	7/800 mHz Model 2 Portable, Two Knob Configuration, P25 3600 or 9600 Baud Trunking	3,533.00	40%	\$2,119.80

The Base Radio should include all capabilities necessary to operate on the MARRS network. Required Base Radio Capabilities: a) P-25 CAP; b) P-25 Phase 2; c) 700/800 MHz; d) Multi-Key; e) Advanced Encryption Standard (AES); and f) Over-the-Air-Rekeying (OTAR).

Manufacturer's Warranty (included in Base Radio price above) Please describe the Standard warranty 1-year

Extended Warranty (Extended Warranty Period & Pricing)

Period:	Add 5-year essential service	\$ 162.00	0%	\$ 162.00
---------	------------------------------	-----------	----	-----------

Functions

P-25 CAP
P-25 Phase 2
700/800 MHz
Encryption (select one):
a) DES only
b) AES only
c) AES/DES-XL-DES-OFB
Multi-Key (Select one)
a) Over-the-Air-Rekeying (OTAR)
b) OTAR / Multi-Key
c) Multi-Key
Other Encryption
Multiband
ISS
OTAP / POP25
Rugged - Blowing Rain
Other: _____

		\$0.00	40%	\$0.00
		\$450.00	40%	\$270.00
		\$0.00	40%	\$0.00
		\$ 599.00	40%	\$ 359.40
		\$ 475.00	40%	\$ 258.00
		\$ 799.00	40%	\$ 479.40
			see below	
		\$ 330.00	40%	\$ 198.00
		\$740.00	40%	\$ 444.00
		\$330.00	40%	\$ 198.00
		\$0.00	40%	\$0.00
		N/A		
		\$ 100.00	40%	\$ 60.00
		\$0.00	40%	\$0.00

PHASE 2	FIRE / EMS Base Radio	APX4000	7/800 mHz Model 2 Portable, Two Knob Configuration, P25 3600 or 9600 Baud Trunking	3,533.00	40%	\$2,119.80
---------	--------------------------	---------	--	----------	-----	------------

The Base Radio should include all capabilities necessary to operate on the MARRS network. Required Base Radio Capabilities: a) P-25 CAP; b) P-25 Phase 2; c) 700/800 MHz; d) Multi-Key; e) Advanced Encryption Standard (AES); and f) Over-the-Air-Rekeying (OTAR). All Base Radio pricing should include the Manufacturer's Warranty.

Manufacturer's Warranty (included in Base Radio price above) Please describe the Standard warranty 1-year

Extended Warranty (Extended Warranty Period & Pricing)

Period:	Add 5-year essential service	\$ 162.00	0%	\$ 162.00
---------	------------------------------	-----------	----	-----------

Functions

P-25 CAP
P-25 Phase 2
700/800 MHz
Encryption (select one):
a) DES only
b) AES only
c) AES/DES-XL-DES-OFB
Multi-Key (Select one)
a) Over-the-Air-Rekeying (OTAR)
b) OTAR / Multi-Key
c) Multi-Key
Other Encryption
Multiband
ISS
OTAP / POP25
Intrinsic
Rugged - Immersible
Other: _____

		\$0.00	40%	\$0.00
		\$450.00	40%	\$270.00
		\$0.00	40%	\$0.00
		\$ 599.00	40%	\$ 359.40
		\$ 475.00	40%	\$ 258.00
		\$ 799.00	40%	\$ 479.40
			see below	
		\$ 330.00	40%	\$ 198.00
		\$740.00	40%	\$ 444.00
		\$330.00	40%	\$ 198.00
		\$0.00	40%	\$0.00
		N/A		
		\$ 100.00	40%	\$ 60.00
		N/A	40%	\$0.00
		\$250.00	40%	\$150.00

PHASE 2	PUBLIC WORKS Base Radio	APX900	7/800 mHz Portable Model 2 with P25 Trunking	\$X,XXX.00	40%	\$1,600.20
---------	----------------------------	--------	---	------------	-----	------------

The Base Radio should include all capabilities necessary to operate on the MARRS network. Required Base Radio Capabilities: a) P-25 CAP; b) P-25 Phase 2; c) 700/800 MHz; d) Multi-Key; e) Advanced Encryption Standard (AES); and f) Over-the-Air-Rekeying (OTAR). All Base Radio pricing should include the Manufacturer's Warranty.

Manufacturer's Warranty (included in Base Radio price above) Please describe the		Standard warranty 1-year			
Extended Warranty (Extended Warranty Period & Pricing)		Period: Add 5-year essential service	\$ 162.00	0%	\$ 162.00
Functions P-25 CAP P-25 Phase 2 700/800 MHz Rugged (select one): a) Blowing Rain b) Immersible Intrinsic Other: _____			\$0.00	40%	\$0.00
			\$450.00	40%	\$270.00
			\$0.00	40%	\$0.00
			\$ -	40%	\$ -
			\$ 250.00	40%	\$ 150.00
			N/A	0%	\$ -

PHASE 2	OTHER Base Radio	APX900	7/800 MHz Portable Model 2 with P25 Trunking	2,667.00	40%	\$1,600.20
----------------	-----------------------------	--------	--	----------	-----	-------------------

The Base Radio should include all capabilities necessary to operate on the MARRS network. Required Base Radio Capabilities: a) P-25 CAP; b) P-25 Phase 2; c) 700/800 MHz; d) Multi-Key; e) Advanced Encryption Standard (AES); and f) Over-the-Air-Rekeying (OTAR). All Base Radio pricing should include the Manufacturer's Warranty.

Manufacturer's Warranty (included in Base Radio price above) Please describe the		Standard warranty 1-year			
Extended Warranty (Extended Warranty Period & Pricing)		Period: Add 5-year essential service	\$ 162.00	0%	\$ 162.00
Functions P-25 CAP P-25 Phase 2 700/800 MHz Other: _____			\$0.00	40%	\$0.00
			\$450.00	40%	\$270.00
			\$0.00	40%	\$0.00

The MARC Discount % will be assumed for similar, catalog-listed accessories, even if they are not explicitly identified below.

List options and accessories typical for local government / public safety users. Insert additional rows as desired.	Portable Options & Accessories	Brand	Model #	List Price \$	MARC Discount %	MARC Price \$
	CARRY ACCESSORY-CASE,APX7000 FIRE			\$56.00	40%	\$33.60
	CHARGER DESKTOP MULTI-UNIT IMPRES 2 1					
	DISPLAY EXT PS 100-240VAC US/NA			\$595.00	40%	\$357.00
	BATT IMPRES LIION TIA4950 HE DENS IP68 2900T			\$159.65	40%	\$95.79
	APX6000 CC 3 FIX BL 4200MAH			\$69.00	40%	\$41.40
	BATTERY PACK,BATT IMPRES LIION IP67 2800T			\$127.00	40%	\$76.20
	CHGR DESKTOP SINGLE UNIT IMPRES, US/NA			\$69.25	40%	\$41.55
	BATT IMPRES NIMH IP67 2350T			\$125.00	40%	\$75.00
	BATT IMPRES 2 LIION R IP68 4850T			\$162.00	40%	\$97.20
	BATT IMPRES 2 LIION R IP68 2550T			\$127.00	40%	\$76.20
	CHARGER, SINGLE-UNIT, IMPRES 2, 3A, 100-240VAC, US/NA PLUG			\$170.00	40%	\$102.00
	IMPRES XP RSM FOR APX W/ DUAL MIC NOISE			\$325.00	40%	\$195.00
	AUDIO ACCESSORY-REMOTE SPEAKER MICROPHONE,AUDIO ACCESSORY-AUDIO ADAPTER,APX XE500 REMOTE SPEAKER MIC, HIGH IMPACT GREEN			\$550.00	40%	\$330.00
	IMPRES MUC CHARGER WITH 1 DISPLAY - US/NA PLUG			\$495.00	40%	\$297.00
	CARRY ACCESSORY-STRAP,WITH BUTTON BACK			\$50.00	40%	\$30.00
	MISSION CRITICAL WIRELESS RSM W/ BATTERY AND CLIP			\$250.00	40%	\$150.00
	REC ONLY EARPIECE W/TRANSLUCET TUBE			\$71.00	40%	\$42.60
	KVL4000 Encryption Loader			\$6,970.00	40%	\$4,182.00
	CCVault - SaaS 5-Yr bundle subscription with all CCVault - Si500 Annual Subscription for Unlimited Storage per Device (5-Yr List Price is \$2100, customer billed \$420/yr)			\$2,100.00	40%	\$1,260.00
	Si500 device; ships with Si500, 2925mAh battery, micro USB wall charger & carry holster with swivel clip.			\$799.00	40%	\$479.40

3750 mAh Ultra-High Capacity Battery Si Kit Option			\$50.00	40%	\$30.00
Cable for Si500 Series Wired Connection to APX Radio			\$55.00	40%	\$33.00

COMPANY:

Motorola Solutions

PHASE 2 - PORTABLES - MID-RANGE

		Brand	Model #	List Price \$	MARC Discount %	MARC Price \$
PHASE 2	POLICE	APX6000	7/800 mHz Model 2.5 Portable with P25 Baud Trunking	5,075.00	40%	\$3,045.00
	Base Radio					

The Base Radio should include all capabilities necessary to operate on the MARRS network. Required Base Radio Capabilities: a) P-25 CAP; b) P-25 Phase 2; c) 700/800 MHz; d) Multi-Key; e) Advanced Encryption Standard (AES); and f) Over-the-Air-Rekeying (OTAR). All Base Radio pricing should include the Manufacturer's Warranty.

Manufacturer's Warranty (included in Base Radio price above) Please describe the Standard warranty 1-year

Extended Warranty (Extended Warranty Period & Pricing)

Period:	Add 5-year essential service	\$ 162.00	0%	\$ 162.00
---------	------------------------------	-----------	----	-----------

Functions

P-25 CAP
P-25 Phase 2
700/800 MHz
Encryption (select one):
a) DES only
b) AES only
c) AES/DES-XL-DES-OFB
Multi-Key (Select one)
a) Over-the-Air-Rekeying (OTAR)
b) OTAR / Multi-Key
c) Multi-Key
Other Encryption
Multiband
ISS
OTAP / POP25
Rugged - Blowing Rain
Other: _____

		\$0.00	40%	\$0.00
		\$450.00	40%	\$270.00
		\$0.00	40%	\$0.00
		\$ 599.00	40%	\$ 359.40
		\$ 475.00	40%	\$ 258.00
		\$ 799.00	40%	\$ 479.40
			see below	
		\$ 330.00	40%	\$ 198.00
		\$740.00	40%	\$ 444.00
		\$330.00	40%	\$ 198.00
		\$0.00	40%	\$0.00
		N/A		
		\$ 100.00	40%	\$ 60.00
		\$0.00	40%	\$0.00

PHASE 2	FIRE / EMS	APX6000XE	FIRE- Extreme Environments 7/800 mHz Model 2.5 Portable with P25 Baud Trunking	5,900.00	40%	\$3,540.00
	Base Radio					

The Base Radio should include all capabilities necessary to operate on the MARRS network. Required Base Radio Capabilities: a) P-25 CAP; b) P-25 Phase 2; c) 700/800 MHz; d) Multi-Key; e) Advanced Encryption Standard (AES); and f) Over-the-Air-Rekeying (OTAR). All Base Radio pricing should include the Manufacturer's Warranty.

Manufacturer's Warranty (included in Base Radio price above) Please describe the Standard warranty 1-year

Extended Warranty (Extended Warranty Period & Pricing)

Period:	Add 5-year essential service	\$ 162.00	40%	\$ 162.00
---------	------------------------------	-----------	-----	-----------

Functions

P-25 CAP
P-25 Phase 2
700/800 MHz
Encryption (select one):
a) DES only
b) AES only
c) AES/DES-XL-DES-OFB
Multi-Key (Select one)
a) Over-the-Air-Rekeying (OTAR)
b) OTAR / Multi-Key
c) Multi-Key
Other Encryption
Multiband
ISS
OTAP / POP25
Intrinsic
Rugged - Immersible
Other: _____

		\$0.00	40%	\$0.00
		\$450.00	40%	\$270.00
		\$0.00	40%	\$0.00
		\$ 599.00	40%	\$ 359.40
		\$ 475.00	40%	\$ 258.00
		\$ 799.00	40%	\$ 479.40
			see below	
		\$ 330.00	40%	\$ 198.00
		\$740.00	40%	\$ 444.00
		\$330.00	40%	\$ 198.00
		\$0.00	40%	\$0.00
		N/A		
		\$ 100.00	40%	\$ 60.00
		N/A	40%	\$0.00
		\$250.00	40%	\$150.00

PHASE 2	PUBLIC WORKS	APX4000	7/800 mHz Model 2 Portable, Two Knob Configuration, P25 3600 or 9600 Baud Trunking	3,533.00	40%	\$2,119.80
	Base Radio					

The Base Radio should include all capabilities necessary to operate on the MARRS network. Required Base Radio Capabilities: a) P-25 CAP; b) P-25 Phase 2; c) 700/800 MHz; d) Multi-Key; e) Advanced Encryption Standard (AES); and f) Over-the-Air-Rekeying (OTAR). All Base Radio pricing should include the Manufacturer's Warranty.

Manufacturer's Warranty (included in Base Radio price above) Please describe the Standard warranty 1-year

Extended Warranty (Extended Warranty Period & Pricing)

Period:	Add 5-year essential service	\$ 162.00	40%	\$ 162.00
---------	------------------------------	-----------	-----	-----------

Functions P-25 CAP
P-25 Phase 2
700/800 MHz
Rugged (select one):
a) Blowing Rain
b) Immersible
Intrinsic
Other: _____

		\$0.00	40%	\$0.00
		\$450.00	40%	\$270.00
		\$0.00	40%	\$0.00
		\$ -	40%	\$ -
		\$ 250.00	40%	\$ 150.00

PHASE 2	OTHER Base Radio	APX4000	7/800 mHz Model 2 Portable, Two Knob Configuration, P25 3600 or 9600 Baud Trunking	3,533.00	40%	\$2,119.80
----------------	-----------------------------	---------	--	----------	-----	-------------------

The Base Radio should include all capabilities necessary to operate on the MARRS network. Required Base Radio Capabilities: a) P-25 CAP; b) P-25 Phase 2; c) 700/800 MHz; d) Multi-Key; e) Advanced Encryption Standard (AES); and f) Over-the-Air-Rekeying (OTAR).

All Base Radio pricing should include the Manufacturer's Warranty.

Manufacturer's Warranty (included in Base Radio price above) Please describe the Standard warranty 1-year

Extended Warranty (Extended Warranty Period & Pricing)

Period:	Add 5-year essential service	\$ 162.00	0%	\$ 162.00
---------	------------------------------	-----------	----	-----------

Functions P-25 CAP
P-25 Phase 2
700/800 MHz
Other: _____

		\$0.00	40%	\$0.00
		\$450.00	40%	\$270.00
		\$0.00	40%	\$0.00

The MARC Discount % will be assumed for similar, catalog-listed accessories, even if they are not explicitly identified below.

List options and accessories
typical for local government /
public safety users. Insert
additional rows as desired.

Portable Options & Accessories	Brand	Model #	List Price \$	MARC Discount %	MARC Price \$
CARRY ACCESSORY-CASE,APX7000 FIRE			\$56.00	40%	\$33.60
CHARGER DESKTOP MULTI-UNIT IMPRES 2 1					
DISPLAY EXT PS 100-240VAC US/NA			\$595.00	40%	\$357.00
BATT IMPRES LIION TIA4950 HE DENS IP68 2900T			\$159.65	40%	\$95.79
APX6000 CC 3 FIX BL 4200MAH			\$69.00	40%	\$41.40
BATTERY PACK,BATT IMPRES LIION IP67 2800T			\$127.00	40%	\$76.20
CHGR DESKTOP SINGLE UNIT IMPRES, US/NA			\$69.25	40%	\$41.55
BATT IMPRES NIMH IP67 2350T			\$125.00	40%	\$75.00
BATT IMPRES 2 LIION R IP68 4850T			\$162.00	40%	\$97.20
BATT IMPRES 2 LIION R IP68 2550T			\$127.00	40%	\$76.20
CHARGER, SINGLE-UNIT, IMPRES 2, 3A, 100-240VAC, US/NA PLUG			\$170.00	40%	\$102.00
IMPRES XP RSM FOR APX W/ DUAL MIC NOISE			\$325.00	40%	\$195.00
AUDIO ACCESSORY-REMOTE SPEAKER MICROPHONE,AUDIO ACCESSORY-AUDIO ADAPTER,APX XE500 REMOTE SPEAKER MIC, HIGH IMPACT GREEN			\$550.00	40%	\$330.00
IMPRES MUC CHARGER WITH 1 DISPLAY - US/NA PLUG			\$495.00	40%	\$297.00
CARRY ACCESSORY-STRAP,WITH BUTTON BACK			\$50.00	40%	\$30.00
MISSION CRITICAL WIRELESS RSM W/ BATTERY AND CLIP			\$250.00	40%	\$150.00
REC ONLY EARPIECE W/TRANSLUCET TUBE			\$71.00	40%	\$42.60
KVL4000 Encryption Loader			\$6,970.00	40%	\$4,182.00
CCVault - SaaS 5-Yr bundle subscription with all			\$4,100.00	40%	\$2,460.00
CCVault - Si500 Annual Subscription for Unlimited Storage per Device (5-Yr List Price is \$2100, customer billed \$420/yr)			\$2,100.00	40%	\$1,260.00
Si500 device; ships with Si500, 2925mAh battery, micro USB wall charger & carry holster with swivel clip.			\$799.00	40%	\$479.40
3750 mAh Ultra-High Capacity Battery Si Kit Option			\$50.00	40%	\$30.00
Cable for Si500 Series Wired Connection to APX Radio			\$55.00	40%	\$33.00

COMPANY:

Motorola Solutions

PHASE 2 - PORTABLE - PREMIUM

		Brand	Model #	List Price \$	MARC Discount %	MARC Price \$
PHASE 2	POLICE	APX8000	7/800 and VHF Dual Band Model 2.5 Portable with P25 Baud Trunking	7,662.00	40%	\$4,597.20

The Base Radio should include all capabilities necessary to operate on the MARRS network. Required Base Radio Capabilities: a) P-25 CAP; b) P-25 Phase 2; c) 700/800 MHz; d) Multi-Key; e) Advanced Encryption Standard (AES); and f) Over-the-Air-Rekeying (OTAR). All Base Radio pricing should include the Manufacturer's Warranty.

Manufacturer's Warranty (included in Base Radio price above) Please describe the Standard warranty 1-year

Extended Warranty (Extended Warranty Period & Pricing)

Period:	Add 5-year essential service	\$ 162.00	0%	\$ 162.00
---------	------------------------------	-----------	----	-----------

Functions P-25 CAP
P-25 Phase 2
700/800 MHz
Encryption (select one):
a) DES only
b) AES only
c) AES/DES-XL-DES-OFB
Multi-Key (Select one)
a) Over-the-Air-Rekeying (OTAR)
b) OTAR / Multi-Key
c) Multi-Key
Other Encryption
Multiband
ISS
OTAP / POP25
Rugged - Blowing Rain
Other: _____

		\$0.00	40%	\$0.00
		\$450.00	40%	\$270.00
		\$0.00	40%	\$0.00
		\$ 599.00	40%	\$ 359.40
		\$ 475.00	40%	\$ 258.00
		\$ 799.00	40%	\$ 479.40
			see below	
		\$ 330.00	40%	\$ 198.00
		\$740.00	40%	\$ 444.00
		\$330.00	40%	\$ 198.00
		\$0.00	40%	\$0.00
		N/A		
		\$ 100.00	40%	\$ 60.00
		\$0.00	40%	\$0.00

PHASE 2	FIRE / EMS	APX8000X E	FIRE - Extreme Environments 7/800 and VHF Dual Band Model 2.5 Portable with P25 Baud Trunking	8,357.00	40%	\$5,014.20
----------------	-------------------	------------	---	----------	-----	-------------------

The Base Radio should include all capabilities necessary to operate on the MARRS network. Required Base Radio Capabilities: a) P-25 CAP; b) P-25 Phase 2; c) 700/800 MHz; d) Multi-Key; e) Advanced Encryption Standard (AES); and f) Over-the-Air-Rekeying (OTAR). All Base Radio pricing should include the Manufacturer's Warranty.

Manufacturer's Warranty (included in Base Radio price above) Please describe the Standard warranty 1-year

Extended Warranty (Extended Warranty Period & Pricing)

Period:	Add 5-year essential service	\$ 162.00	0%	\$ 162.00
---------	------------------------------	-----------	----	-----------

Functions P-25 CAP
P-25 Phase 2
700/800 MHz
Encryption (select one):
a) DES only
b) AES only
c) AES/DES-XL-DES-OFB
Multi-Key (Select one)
a) Over-the-Air-Rekeying (OTAR)
b) OTAR / Multi-Key
c) Multi-Key
Other Encryption
Multiband
ISS
OTAP / POP25
Intrinsic
Rugged - Immersible
Other: _____

		\$0.00	40%	\$0.00
		\$450.00	40%	\$270.00
		\$0.00	40%	\$0.00
		\$ 599.00	40%	\$ 359.40
		\$ 475.00	40%	\$ 258.00
		\$ 799.00	40%	\$ 479.40
			see below	
		\$ 330.00	40%	\$ 198.00
		\$740.00	40%	\$ 444.00
		\$330.00	40%	\$ 198.00
		\$0.00	40%	\$0.00
		N/A		
		\$ 100.00	40%	\$ 60.00
		N/A	40%	\$0.00
		\$250.00	40%	\$150.00

PHASE 2	PUBLIC WORKS	APX6000	7/800 mHz Model 2.5 Portable with P25 Baud Trunking	5,075.00	40%	\$3,045.00
----------------	---------------------	---------	---	----------	-----	-------------------

The Base Radio should include all capabilities necessary to operate on the MARRS network. Required Base Radio Capabilities: a) P-25 CAP; b) P-25 Phase 2; c) 700/800 MHz; d) Multi-Key; e) Advanced Encryption Standard (AES); and f) Over-the-Air-Rekeying (OTAR). All Base Radio pricing should include the Manufacturer's Warranty.

Manufacturer's Warranty (included in Base Radio price above) Please describe the Standard warranty 1-year

Extended Warranty (Extended Warranty Period & Pricing)

Period:	Add 5-year essential service	\$ 162.00	0%	\$ 162.00
---------	------------------------------	-----------	----	-----------

Functions P-25 CAP

P-25 Phase 2

700/800 MHz

Rugged (select one):

a) Blowing Rain

b) Immersible

Intrinsic

Other: _____

		\$0.00	40%	\$0.00
		\$450.00	40%	\$270.00
		\$0.00	40%	\$0.00
		\$ -	40%	\$ -
		\$ 250.00	40%	\$ 150.00

PHASE 2

**OTHER
Base Radio**

APX6000	7/800 mHz Model 2.5 Portable with P25 Baud Trunking	5,075.00	40%	\$3,045.00
---------	---	----------	-----	-------------------

The Base Radio should include all capabilities necessary to operate on the MARRS network. Required Base Radio Capabilities: a) P-25 CAP; b) P-25 Phase 2; c) 700/800 MHz; d) Multi-Key; e) Advanced Encryption Standard (AES); and f) Over-the-Air-Rekeying (OTAR). All Base Radio pricing should include the Manufacturer's Warranty.

Manufacturer's Warranty (included in Base Radio price above) Please describe the Standard warranty 1-year

Extended Warranty (Extended Warranty Period & Pricing)

Period:	Add 5-year essential service	\$ 162.00	0%	\$ 162.00
---------	------------------------------	-----------	----	-----------

Functions P-25 CAP

P-25 Phase 2

700/800 MHz

Other: _____

		\$0.00	40%	\$0.00
		\$450.00	40%	\$270.00
		\$0.00	40%	\$0.00

The MARC Discount % will be assumed for similar, catalog-listed accessories, even if they are not explicitly identified below.

List options and accessories
typical for local government /
public safety users. Insert
additional rows as desired.

Portable Options & Accessories	Brand	Model #	List Price \$	MARC Discount %	MARC Price \$
CARRY ACCESSORY-CASE,APX7000 FIRE			\$56.00	40%	\$33.60
CHARGER DESKTOP MULTI-UNIT IMPRES 2 1					
DISPLAY EXT PS 100-240VAC US/NA			\$595.00	40%	\$357.00
BATT IMPRES LIION TIA4950 HE DENS IP68 2900T			\$159.65	40%	\$95.79
APX6000 CC 3 FIX BL 4200MAH			\$69.00	40%	\$41.40
BATTERY PACK,BATT IMPRES LIION IP67 2800T			\$127.00	40%	\$76.20
CHGR DESKTOP SINGLE UNIT IMPRES, US/NA			\$69.25	40%	\$41.55
BATT IMPRES NIMH IP67 2350T			\$125.00	40%	\$75.00
BATT IMPRES 2 LIION R IP68 4850T			\$162.00	40%	\$97.20
BATT IMPRES 2 LIION R IP68 2550T			\$127.00	40%	\$76.20
CHARGER, SINGLE-UNIT, IMPRES 2, 3A, 100-240VAC, US/NA PLUG			\$170.00	40%	\$102.00
IMPRES XP RSM FOR APX W/ DUAL MIC NOISE			\$325.00	40%	\$195.00
AUDIO ACCESSORY-REMOTE SPEAKER					
MICROPHONE,AUDIO ACCESSORY-AUDIO ADAPTER,APX XE500 REMOTE SPEAKER MIC, HIGH IMPACT GREEN			\$550.00	40%	\$330.00
IMPRES MUC CHARGER WITH 1 DISPLAY - US/NA PLUG			\$495.00	40%	\$297.00
CARRY ACCESSORY-STRAP,WITH BUTTON BACK			\$50.00	40%	\$30.00
MISSION CRITICAL WIRELESS RSM W/ BATTERY AND CLIP			\$250.00	40%	\$150.00
REC ONLY EARPIECE W/TRANSLUCET TUBE			\$71.00	40%	\$42.60
KVL4000 Encryption Loader			\$6,970.00	40%	\$4,182.00
CCVault - SaaS 5-Yr bundle subscription with all			\$4,100.00	40%	\$2,460.00
CCVault - Si500 Annual Subscription for Unlimited Storage per Device (5-Yr List Price is \$2100, customer billed \$420/yr)			\$2,100.00	40%	\$1,260.00
Si500 device; ships with Si500, 2925mAh battery, micro USB wall charger & carry holster with swivel clip.			\$799.00	40%	\$479.40
3750 mAh Ultra-High Capacity Battery Si Kit Option			\$50.00	40%	\$30.00

Cable for Si500 Series Wired Connection to APX Radio			\$55.00	40%	\$33.00
---	--	--	---------	-----	---------

COMPANY: Motorola Solutions

PHASE 1 - MOBILE - ECONOMY

		Brand	Model #	List Price \$	MARC Discount %	MARC Price \$
PHASE 1 - P25 Compliance Assessment Program (CAP)	POLICE Base Radio	APX4500	7/800 MHz 9600 baud trunking, 1/4 wave antenna, O2 control head dash mount with palm mic and auxilary spkr 7.5 watt	3,897.00	40%	\$2,338.20

The Base Radio should include all capabilities necessary to operate on the MARRS network. Required Base Radio Capabilities: a) P-25 CAP; b) P-25 Phase 2; c) 700/800 MHz; d) Multi-Key; e) Advanced Encryption Standard (AES); and f) Over-the-Air-Rekeying (OTAR). All Base Radio pricing should include the Manufacturer's Warranty.

Manufacturer's Warranty (included in Base Radio price above) Please describe the Standard warranty 1-year

Extended Warranty (Extended Warranty Period & Pricing)

Period:	Add 5-year essential service	\$ 246.00	0%	\$ 246.00
---------	------------------------------	-----------	----	-----------

Functions P-25 CAP
700/800 MHz
Encryption (select one):
a) DES only
b) AES only
c) AES/DES-XL-DES-OFB
Multi-Key (Select one)
a) Over-the-Air-Rekeying (OTAR)
b) OTAR / Multi-Key
c) Multi-Key
Rugged - Blowing Rain
Other: _____

	\$0.00	40%	\$0.00
	\$0.00	40%	\$0.00
	\$ 599.00	40%	\$ 359.40
	\$ 475.00	40%	\$ 258.00
	\$ 799.00	40%	\$ 479.40
	see below		
	\$ 330.00	40%	\$ 198.00
	\$740.00	40%	\$ 444.00
	\$330.00	40%	\$ 198.00
	\$0.00	40%	\$0.00

PHASE 1 - P25 Compliance Assessment Program (CAP)	FIRE / EMS Base Radio	APX4500	7/800 mHz 9600 baud trunking, 1/4 wave antenna, O2 control head dash mount with palm mic and auxilary spkr 7.5 watt	3,897.00	40%	\$2,338.20
---	-----------------------	---------	---	----------	-----	------------

The Base Radio should include all capabilities necessary to operate on the MARRS network. Required Base Radio Capabilities: a) P-25 CAP; b) P-25 Phase 2; c) 700/800 MHz; d) Multi-Key; e) Advanced Encryption Standard (AES); and f) Over-the-Air-Rekeying (OTAR). All Base Radio pricing should include the Manufacturer's Warranty.

Manufacturer's Warranty (included in Base Radio price above) Please describe the Standard warranty 1-year

Extended Warranty (Extended Warranty Period & Pricing)

Period:	Add 5-year essential service	\$ 246.00	0%	\$ 246.00
---------	------------------------------	-----------	----	-----------

Functions P-25 CAP
700/800 MHz
Encryption (select one):
a) DES only
b) AES only
c) AES/DES-XL-DES-OFB
Multi-Key (Select one)
a) Over-the-Air-Rekeying (OTAR)
b) OTAR / Multi-Key
c) Multi-Key
Rugged - Immersible
Other: _____

	\$0.00	40%	\$0.00
	\$0.00	40%	\$0.00
	\$ 599.00	40%	\$ 359.40
	\$ 475.00	40%	\$ 258.00
	\$ 799.00	40%	\$ 479.40
	see below		
	\$ 330.00	40%	\$ 198.00
	\$740.00	40%	\$ 444.00
	\$330.00	40%	\$ 198.00
	\$0.00	40%	\$0.00

PHASE 1 - P25 Compliance Assessment Program (CAP)	PUBLIC WORKS Base Radio	APX1500	7/800 mHz P25 Trunking, 1/4 Wave antenna, O2 control head dash mount, palm mic, auxilary spkr 7.5 watt	3,397.00	40%	\$2,038.20
---	-------------------------	---------	--	----------	-----	------------

The Base Radio should include all capabilities necessary to operate on the MARRS network. Required Base Radio Capabilities: a) P-25 CAP; b) P-25 Phase 2; c) 700/800 MHz; d) Multi-Key; e) Advanced Encryption Standard (AES); and f) Over-the-Air-Rekeying (OTAR). All Base Radio pricing should include the Manufacturer's Warranty.

Manufacturer's Warranty (included in Base Radio price above) Please describe the Standard warranty 1-year

Extended Warranty (Extended Warranty Period & Pricing)

Period:	Add 5-year essential service	\$ 246.00	0%	\$ 246.00
---------	------------------------------	-----------	----	-----------

Functions	P-25 CAP			\$0.00	40%	\$0.00
	700/800 MHz			\$0.00	40%	\$0.00
	Rugged (select one):					
	a) Blowing Rain			\$ -	40%	\$ -
	b) Immersible			\$ -	40%	\$ -
	Other: _____					

PHASE 1 - P25 Compliance Assessment Program (CAP)	OTHER Base Radio	APX1500	7/800 mHz P25 Trunking, 1/4 Wave antenna, 02 control head dash mount, palm mic, auxilary spkr 7.5 watt	3,397.00	40%	\$2,038.20
--	-------------------------	---------	--	----------	-----	-------------------

The Base Radio should include all capabilities necessary to operate on the MARRS network. Required Base Radio Capabilities: a) P-25 CAP; b) P-25 Phase 2; c) 700/800 MHz; d) Multi-Key; e) Advanced Encryption Standard (AES); and f) Over-the-Air-Rekeying (OTAR). All Base Radio pricing should include the Manufacturer's Warranty.

Manufacturer's Warranty (included in Base Radio price above) Please describe the Standard warranty 1-year

Extended Warranty (Extended Warranty Period & Pricing) Period: Add 5-year essential service \$ 246.00 0% \$ 246.00

Functions	P-25 CAP			\$0.00	40%	\$0.00
	700/800 MHz			\$0.00	40%	\$0.00
	Other: _____					

The MARC Discount % will be assumed for similar, catalog-listed accessories, even if they are not explicitly identified below.

	Mobile Options & Accessories	Brand	Model #	List Price \$	MARC Discount %	MARC Price \$
List options and accessories typical for local government / public safety users. Insert additional rows as desired.	CARRY ACCESSORY-CASE,APX7000 FIRE			\$56.00	40%	\$33.60
	CHARGER DESKTOP MULTI-UNIT IMPRES 2 1 DISPLAY EXT PS 100-240VAC US/NA			\$595.00	40%	\$357.00
	BATT IMPRES LIION TIA4950 HE DENS IP68 2900T			\$159.65	40%	\$95.79
	APX6000 CC 3 FIX BL 4200MAH			\$69.00	40%	\$41.40
	BATTERY PACK,BATT IMPRES LIION IP67 2800T			\$127.00	40%	\$76.20
	CHGR DESKTOP SINGLE UNIT IMPRES, US/NA			\$69.25	40%	\$41.55
	BATT IMPRES NIMH IP67 2350T			\$125.00	40%	\$75.00
	BATT IMPRES 2 LIION R IP68 4850T			\$162.00	40%	\$97.20
	BATT IMPRES 2 LIION R IP68 2550T			\$127.00	40%	\$76.20
	CHARGER, SINGLE-UNIT, IMPRES 2, 3A, 100-240VAC, US/NA PLUG			\$170.00	40%	\$102.00
	IMPRES XP RSM FOR APX W/ DUAL MIC NOISE			\$325.00	40%	\$195.00
	AUDIO ACCESSORY-REMOTE SPEAKER MICROPHONE,AUDIO ACCESSORY-AUDIO ADAPTER,APX XE500 REMOTE SPEAKER MIC, HIGH IMPACT GREEN			\$550.00	40%	\$330.00
	IMPRES MUC CHARGER WITH 1 DISPLAY - US/NA PLUG			\$495.00	40%	\$297.00
	CARRY ACCESSORY-STRAP,WITH BUTTON BACK			\$50.00	40%	\$30.00
	MISSION CRITICAL WIRELESS RSM W/ BATTERY AND CLIP			\$250.00	40%	\$150.00
	REC ONLY EARPIECE W/TRANSLUCET TUBE			\$71.00	40%	\$42.60
	KVL4000 Encryption Loader			\$6,970.00	40%	\$4,182.00

COMPANY: Motorola Solutions

PHASE 1 - MOBILE - MID-RANGE

		Brand	Model #	List Price \$	MARC Discount %	MARC Price \$
PHASE 1 - P25 Compliance Assessment Program (CAP)	POLICE Base Radio	APX6500	7/800 Mhz 9600 baud trunking, 1/4 wave antenna, 02 control head dash mount with palm mic and auxiliary spkr 7.5 watt	5,289.00	40%	\$3,173.40

The Base Radio should include all capabilities necessary to operate on the MARRS network. Required Base Radio Capabilities: a) P-25 CAP; b) P-25 Phase 2; c) 700/800 MHz; d) Multi-Key; e) Advanced Encryption Standard (AES); and f) Over-the-Air-Rekeying (OTAR). All Base Radio pricing should include the Manufacturer's Warranty.

Manufacturer's Warranty (included in Base Radio price above) Please describe the Standard warranty 1-year

Extended Warranty (Extended Warranty Period & Pricing)

Period:	Add 5-year essential service	\$ 246.00	0%	\$ 246.00
---------	------------------------------	-----------	----	-----------

Functions

P-25 CAP
700/800 MHz
Encryption (select one):
a) DES only
b) AES only
c) AES/DES-XL-DES-OFB
Multi-Key (Select one)
a) Over-the-Air-Rekeying (OTAR)
b) OTAR / Multi-Key
c) Multi-Key
Rugged - Blowing Rain
Other: _____

		\$0.00	40%	\$0.00
		\$0.00	40%	\$0.00
		\$ 599.00	40%	\$ 359.40
		\$ 475.00	40%	\$ 258.00
		\$ 799.00	40%	\$ 479.40
			see below	
		\$ 330.00	40%	\$ 198.00
		\$740.00	40%	\$ 444.00
		\$330.00	40%	\$ 198.00
		\$0.00	40%	\$0.00

PHASE 1 - P25 Compliance Assessment Program (CAP)	FIRE / EMS Base Radio	APX6500	7/800 Mhz 9600 baud trunking, 1/4 wave antenna, 02 control head dash mount with palm mic and auxiliary spkr 7.5 watt	5,289.00	40%	\$3,173.40
---	-----------------------	---------	--	----------	-----	------------

The Base Radio should include all capabilities necessary to operate on the MARRS network. Required Base Radio Capabilities: a) P-25 CAP; b) P-25 Phase 2; c) 700/800 MHz; d) Multi-Key; e) Advanced Encryption Standard (AES); and f) Over-the-Air-Rekeying (OTAR). All Base Radio pricing should include the Manufacturer's Warranty.

Manufacturer's Warranty (included in Base Radio price above) Please describe the Standard warranty 1-year

Extended Warranty (Extended Warranty Period & Pricing)

Period:	Add 5-year essential service	\$ 246.00	0%	\$ 246.00
---------	------------------------------	-----------	----	-----------

Functions

P-25 CAP
700/800 MHz
Encryption (select one):
a) DES only
b) AES only
c) AES/DES-XL-DES-OFB
Multi-Key (Select one)
a) Over-the-Air-Rekeying (OTAR)
b) OTAR / Multi-Key
c) Multi-Key
Rugged - Immersible
Other: _____

		\$0.00	40%	\$0.00
		\$0.00	40%	\$0.00
		\$ 599.00	40%	\$ 359.40
		\$ 475.00	40%	\$ 258.00
		\$ 799.00	40%	\$ 479.40
			see below	
		\$ 330.00	40%	\$ 198.00
		\$740.00	40%	\$ 444.00
		\$330.00	40%	\$ 198.00
		\$0.00	40%	\$0.00

PHASE 1 - P25 Compliance Assessment Program (CAP)	PUBLIC WORKS Base Radio	APX4500	7/800 mHz 9600 baud trunking, 1/4 wave antenna, 02 control head dash mount with palm mic and auxiliary spkr 7.5 watt	3,897.00	40%	\$2,338.20
---	-------------------------	---------	--	----------	-----	------------

The Base Radio should include all capabilities necessary to operate on the MARRS network. Required Base Radio Capabilities: a) P-25 CAP; b) P-25 Phase 2; c) 700/800 MHz; d) Multi-Key; e) Advanced Encryption Standard (AES); and f) Over-the-Air-Rekeying (OTAR).

All Base Radio pricing should include the Manufacturer's Warranty.

Manufacturer's Warranty (included in Base Radio price above) Please describe the Standard warranty 1-year

Extended Warranty (Extended Warranty Period & Pricing)

Period:	Add 5-year essential service	\$ 246.00	0%	\$ 246.00
---------	------------------------------	-----------	----	-----------

Functions

P-25 CAP
700/800 MHz
Rugged (select one):
a) Blowing Rain

		\$0.00	40%	\$0.00
		\$0.00	40%	\$0.00
		\$ -	40%	

b) Immersible			N/A	40%	N/A
Other: _____					

PHASE 1 - P25 Compliance Assessment Program (CAP)	OTHER Base Radio	APX4500	7/800 mHz 9600 baud trunking, 1/4 wave antenna, 02 control head dash mount with palm mic and auxiliary spkr 7.5 watt	3,897.00	40%	\$2,338.20
--	-------------------------	---------	--	----------	-----	-------------------

The Base Radio should include all capabilities necessary to operate on the MARRS network. Required Base Radio Capabilities: a) P-25 CAP; b) P-25 Phase 2; c) 700/800 MHz; d) Multi-Key; e) Advanced Encryption Standard (AES); and f) Over-the-Air-Rekeying (OTAR). All Base Radio pricing should include the Manufacturer's Warranty.

Manufacturer's Warranty (included in Base Radio price above) Please describe the

Standard warranty 1-year

Extended Warranty (Extended Warranty Period & Pricing)

Period: Add 5-year essential service	\$ 246.00	0%	\$ 246.00
--------------------------------------	-----------	----	-----------

Functions P-25 CAP

	\$0.00	40%	\$0.00
--	--------	-----	--------

700/800 MHz

	\$0.00	40%	\$0.00
--	--------	-----	--------

Other: _____

--	--	--	--

The MARC Discount % will be assumed for similar, catalog-listed accessories, even if they are not explicitly identified below.

	Mobile Options & Accessories	Brand	Model #	List Price \$	MARC Discount %	MARC Price \$
List options and accessories typical for local government / public safety users. Insert additional rows as desired.	CARRY ACCESSORY-CASE,APX7000 FIRE			\$56.00	40%	\$33.60
	CHARGER DESKTOP MULTI-UNIT IMPRES 2 1					
	DISPLAY EXT PS 100-240VAC US/NA			\$595.00	40%	\$357.00
	BATT IMPRES LIION TIA4950 HE DENS IP68 2900T			\$159.65	40%	\$95.79
	APX6000 CC 3 FIX BL 4200MAH			\$69.00	40%	\$41.40
	BATTERY PACK,BATT IMPRES LIION IP67 2800T			\$127.00	40%	\$76.20
	CHGR DESKTOP SINGLE UNIT IMPRES, US/NA			\$69.25	40%	\$41.55
	BATT IMPRES NIMH IP67 2350T			\$125.00	40%	\$75.00
	BATT IMPRES 2 LIION R IP68 4850T			\$162.00	40%	\$97.20
	BATT IMPRES 2 LIION R IP68 2550T			\$127.00	40%	\$76.20
	CHARGER, SINGLE-UNIT, IMPRES 2, 3A, 100-240VAC, US/NA PLUG			\$170.00	40%	\$102.00
	IMPRES XP RSM FOR APX W/ DUAL MIC NOISE			\$325.00	40%	\$195.00
	AUDIO ACCESSORY-REMOTE SPEAKER MICROPHONE,AUDIO ACCESSORY-AUDIO ADAPTER,APX XE500 REMOTE SPEAKER MIC, HIGH IMPACT GREEN			\$550.00	40%	\$330.00
	IMPRES MUC CHARGER WITH 1 DISPLAY - US/NA PLUG			\$495.00	40%	\$297.00
	CARRY ACCESSORY-STRAP,WITH BUTTON BACK			\$50.00	40%	\$30.00
	MISSION CRITICAL WIRELESS RSM W/ BATTERY AND CLIP			\$250.00	40%	\$150.00
	REC ONLY EARPIECE W/TRANSLUCET TUBE			\$71.00	40%	\$42.60
	KVL4000 Encryption Loader			\$6,970.00	40%	\$4,182.00

COMPANY: Motorola Solutions

PHASE 1 - MOBILE - PREMIUM

		Brand	Model #	List Price \$	MARC Discount %	MARC Price \$
PHASE 1 - P25 Compliance Assessment Program (CAP)	POLICE Base Radio	APX8500	7/800 and VHF Mhz 9600 baud trunking, 1/4 wave antenna, 02 control head dash mount with palm mic and auxilary spkr 7.5 watt	7,302.00	40%	\$4,381.20

The Base Radio should include all capabilities necessary to operate on the MARRS network. Required Base Radio Capabilities: a) P-25 CAP; b) P-25 Phase 2; c) 700/800 MHz; d) Multi-Key; e) Advanced Encryption Standard (AES); and f) Over-the-Air-Rekeying (OTAR). All Base Radio pricing should include the Manufacturer's Warranty.

Manufacturer's Warranty (included in Base Radio price above) Please describe the Standard warranty 1-year

Extended Warranty (Extended Warranty Period & Pricing)

Period:	Add 5-year essential service	\$ 246.00	0%	\$ 246.00
---------	------------------------------	-----------	----	-----------

Functions P-25 CAP
700/800 MHz
Encryption (select one):
a) DES only
b) AES only
c) AES/DES-XL-DES-OFB
Multi-Key (Select one)
a) Over-the-Air-Rekeying (OTAR)
b) OTAR / Multi-Key
c) Multi-Key
Rugged - Blowing Rain
Other: _____

		\$0.00	40%	\$0.00
		\$0.00	40%	\$0.00
		\$ 599.00	40%	\$ 359.40
		\$ 475.00	40%	\$ 258.00
		\$ 799.00	40%	\$ 479.40
			see below	
		\$ 330.00	40%	\$ 198.00
		\$740.00	40%	\$ 444.00
		\$330.00	40%	\$ 198.00
		\$0.00	40%	\$0.00

PHASE 1 - P25 Compliance Assessment Program (CAP)	FIRE / EMS Base Radio	APX8500	7/800 and VHF Mhz 9600 baud trunking, 1/4 wave antenna, 02 control head dash mount with palm mic and auxilary spkr 7.5 watt	7,302.00	40%	\$4,381.20
---	-----------------------	---------	---	----------	-----	------------

The Base Radio should include all capabilities necessary to operate on the MARRS network. Required Base Radio Capabilities: a) P-25 CAP; b) P-25 Phase 2; c) 700/800 MHz; d) Multi-Key; e) Advanced Encryption Standard (AES); and f) Over-the-Air-Rekeying (OTAR). All Base Radio pricing should include the Manufacturer's Warranty.

Manufacturer's Warranty (included in Base Radio price above) Please describe the Standard warranty 1-year

Extended Warranty (Extended Warranty Period & Pricing)

Period:	Add 5-year essential service	\$ 246.00	0%	\$ 246.00
---------	------------------------------	-----------	----	-----------

Functions P-25 CAP
700/800 MHz
Encryption (select one):
a) DES only
b) AES only
c) AES/DES-XL-DES-OFB
Multi-Key (Select one)
a) Over-the-Air-Rekeying (OTAR)
b) OTAR / Multi-Key
c) Multi-Key
Rugged - Immersible
Other: _____

		\$0.00	40%	\$0.00
		\$0.00	40%	\$0.00
		\$ 599.00	40%	\$ 359.40
		\$ 475.00	40%	\$ 258.00
		\$ 799.00	40%	\$ 479.40
			see below	
		\$ 330.00	40%	\$ 198.00
		\$740.00	40%	\$ 444.00
		\$330.00	40%	\$ 198.00
		\$0.00	40%	\$0.00

PHASE 1 - P25 Compliance Assessment Program (CAP)	PUBLIC WORKS Base Radio	APX6500	7/800 Mhz 9600 baud trunking, 1/4 wave antenna, 02 control head dash mount with palm mic and auxilary spkr 7.5 watt	5,289.00	40%	\$3,173.40
---	-------------------------	---------	---	----------	-----	------------

The Base Radio should include all capabilities necessary to operate on the MARRS network. Required Base Radio Capabilities: a) P-25 CAP; b) P-25 Phase 2; c) 700/800 MHz; d) Multi-Key; e) Advanced Encryption Standard (AES); and f) Over-the-Air-Rekeying (OTAR). All Base Radio pricing should include the Manufacturer's Warranty.

Manufacturer's Warranty (included in Base Radio price above) Please describe the Standard warranty 1-year

Extended Warranty (Extended Warranty Period & Pricing)

Period:	Add 5-year essential service	\$ 246.00	0%	\$ 246.00
---------	------------------------------	-----------	----	-----------

Functions P-25 CAP
700/800 MHz
Rugged (select one):

		\$0.00	40%	\$0.00
		\$0.00	40%	\$0.00

a) Blowing Rain		N/A	40%	\$ -
b) Immersible		N/A	40%	\$ -
Other: _____				

PHASE 1 - P25 Compliance Assessment Program (CAP)	OTHER Base Radio	APX6500	7/800 Mhz 9600 baud trunking, 1/4 wave antenna, 02 control head dash mount with palm mic and auxiliary spkr 7.5 watt	5,289.00	40%	\$3,173.40
--	-------------------------	---------	--	----------	-----	-------------------

The Base Radio should include all capabilities necessary to operate on the MARRS network. Required Base Radio Capabilities: a) P-25 CAP; b) P-25 Phase 2; c) 700/800 MHz; d) Multi-Key; e) Advanced Encryption Standard (AES); and f) Over-the-Air-Rekeying (OTAR). All Base Radio pricing should include the Manufacturer's Warranty.

Manufacturer's Warranty (included in Base Radio price above) Please describe the Standard warranty 1-year

Extended Warranty (Extended Warranty Period & Pricing) Period: Add 5-year essential service \$ 246.00 0% \$ 246.00

Functions P-25 CAP		\$0.00	40%	\$0.00
700/800 MHz		\$0.00	40%	\$0.00
Other: _____				

The MARC Discount % will be assumed for similar, catalog-listed accessories, even if they are not explicitly identified below.

List options and accessories typical for local government / public safety users. Insert additional rows as desired.

Mobile Options & Accessories	Brand	Model #	List Price \$	MARC Discount %	MARC Price \$
CARRY ACCESSORY-CASE,APX7000 FIRE			\$56.00	40%	\$33.60
CHARGER DESKTOP MULTI-UNIT IMPRES 2 1			\$595.00	40%	\$357.00
DISPLAY EXT PS 100-240VAC US/NA					
BATT IMPRES LIION TIA4950 HE DENS IP68 2900T			\$159.65	40%	\$95.79
APX6000 CC 3 FIX BL 4200MAH			\$69.00	40%	\$41.40
BATTERY PACK,BATT IMPRES LIION IP67 2800T			\$127.00	40%	\$76.20
CHGR DESKTOP SINGLE UNIT IMPRES, US/NA			\$69.25	40%	\$41.55
BATT IMPRES NIMH IP67 2350T			\$125.00	40%	\$75.00
BATT IMPRES 2 LIION R IP68 4850T			\$162.00	40%	\$97.20
BATT IMPRES 2 LIION R IP68 2550T			\$127.00	40%	\$76.20
CHARGER, SINGLE-UNIT, IMPRES 2, 3A, 100-240VAC, US/NA PLUG			\$170.00	40%	\$102.00
IMPRES XP RSM FOR APX W/ DUAL MIC NOISE			\$325.00	40%	\$195.00
AUDIO ACCESSORY-REMOTE SPEAKER MICROPHONE,AUDIO ACCESSORY-AUDIO ADAPTER,APX XE500 REMOTE SPEAKER MIC, HIGH IMPACT GREEN			\$550.00	40%	\$330.00
IMPRES MUC CHARGER WITH 1 DISPLAY - US/NA PLUG			\$495.00	40%	\$297.00
CARRY ACCESSORY-STRAP,WITH BUTTON BACK			\$50.00	40%	\$30.00
MISSION CRITICAL WIRELESS RSM W/ BATTERY AND CLIP			\$250.00	40%	\$150.00
REC ONLY EARPIECE W/TRANSLUCET TUBE			\$71.00	40%	\$42.60
KVL4000 Encryption Loader			\$6,970.00	40%	\$4,182.00

COMPANY: Motorola Solutions

PHASE 2 - MOBILE - ECONOMY

	Brand	Model #	List Price \$	MARC Discount %	MARC Price \$
PHASE 2					
POLICE	APX4500	7/800 Mhz 9600 baud trunking, 1/4 wave antenna, 02 control head dash mount with palm mic and auxilary spkr 7.5 watt	3,897.00	40%	\$2,338.20
Base Radio					

The Base Radio should include all capabilities necessary to operate on the MARRS network. Required Base Radio Capabilities: a) P-25 CAP; b) P-25 Phase 2; c) 700/800 MHz; d) Multi-Key; e) Advanced Encryption Standard (AES); and f) Over-the-Air-Rekeying (OTAR). All Base Radio pricing should include the Manufacturer's Warranty.

Manufacturer's Warranty (included in Base Radio price above) Please describe the Standard warranty 1-year

Extended Warranty (Extended Warranty Period & Pricing)

Period:	Add 5-year essential service	\$ 246.00	0%	\$ 246.00
---------	------------------------------	-----------	----	-----------

Functions

P-25 CAP
P-25 Phase 2
700/800 MHz
Encryption (select one):
a) DES only
b) AES only
c) AES/DES-XL-DES-OFB
Multi-Key (Select one)
a) Over-the-Air-Rekeying (OTAR)
b) OTAR / Multi-Key
c) Multi-Key
Other Encryption
Multiband
ISS
OTAP / POP25
Rugged - Blowing Rain
Other: _____

		\$0.00	40%	\$0.00
		\$450.00	40%	\$270.00
		\$0.00	40%	\$0.00
		\$ 599.00	40%	\$ 359.40
		\$ 475.00	40%	\$ 258.00
		\$ 799.00	40%	\$ 479.40
			see below	
		\$ 330.00	40%	\$ 198.00
		\$740.00	40%	\$ 444.00
		\$330.00	40%	\$ 198.00
		N/A	40%	N/A
		\$ 100.00	40%	\$ 60.00
		\$0.00	40%	\$0.00

PHASE 2					
FIRE / EMS	APX4500	7/800 Mhz 9600 baud trunking, 1/4 wave antenna, 02 control head dash mount with palm mic and auxilary spkr 7.5 watt	3,897.00	40%	\$2,338.20
Base Radio					

The Base Radio should include all capabilities necessary to operate on the MARRS network. Required Base Radio Capabilities: a) P-25 CAP; b) P-25 Phase 2; c) 700/800 MHz; d) Multi-Key; e) Advanced Encryption Standard (AES); and f) Over-the-Air-Rekeying (OTAR). All Base Radio pricing should include the Manufacturer's Warranty.

Manufacturer's Warranty (included in Base Radio price above) Please describe the Standard warranty 2-years

Extended Warranty (Extended Warranty Period & Pricing)

Period:	Add 5-year essential service	\$ 246.00	0%	\$ 246.00
---------	------------------------------	-----------	----	-----------

Functions

P-25 CAP
P-25 Phase 2
700/800 MHz
Encryption (select one):
a) DES only
b) AES only
c) AES/DES-XL-DES-OFB
Multi-Key (Select one)
a) Over-the-Air-Rekeying (OTAR)
b) OTAR / Multi-Key
c) Multi-Key
Other Encryption
Multiband
ISS
OTAP / POP25
Intrinsic
Rugged - Immersible
Other: _____

		\$0.00	40%	\$0.00
		\$450.00	40%	\$270.00
		\$0.00	40%	\$0.00
		\$ 599.00	40%	\$ 359.40
		\$ 475.00	40%	\$ 258.00
		\$ 799.00	40%	\$ 479.40
			see below	
		\$ 330.00	40%	\$ 198.00
		\$740.00	40%	\$ 444.00
		\$330.00	40%	\$ 198.00
		N/A	40%	N/A
		\$ 100.00	40%	\$ 60.00
		\$0.00	40%	\$0.00
		\$0.00	40%	\$0.00

PHASE 2					
PUBLIC WORKS	APX1500	XXXXXX Model X.X, 7/800 MHZ Portable (includes the following specification....e.g.)	3,397.00	40%	\$2,038.20
Base Radio					

The Base Radio should include all capabilities necessary to operate on the MARRS network. Required Base Radio Capabilities: a) P-25 CAP; b) P-25 Phase 2; c) 700/800 MHz; d) Multi-Key; e) Advanced Encryption Standard (AES); and f) Over-the-Air-Rekeying (OTAR). All Base Radio pricing should include the Manufacturer's Warranty.

Manufacturer's Warranty (included in Base Radio price above) Please describe the Standard warranty 1-year

Extended Warranty (Extended Warranty Period & Pricing)

Period:	Add 5-year essential service	\$ 246.00	0%	\$ 246.00
---------	------------------------------	-----------	----	-----------

Functions P-25 CAP
P-25 Phase 2
700/800 MHz
Rugged (select one):
a) Blowing Rain
b) Immersible
Intrinsic
Other: _____

		\$0.00	40%	\$0.00
		\$450.00	40%	\$270.00
		\$0.00	40%	\$0.00
		\$ -	40%	\$ -
		\$ -	40%	\$ -

PHASE 2	OTHER Base Radio	APX1500	XXXXXX Model X.X, 7/800 MHz Portable (includes the following specification....e.g.)	3,397.00	40%	\$2,038.20
----------------	-----------------------------	---------	---	----------	-----	-------------------

The Base Radio should include all capabilities necessary to operate on the MARRS network. Required Base Radio Capabilities: a) P-25 CAP; b) P-25 Phase 2; c) 700/800 MHz; d) Multi-Key; e) Advanced Encryption Standard (AES); and f) Over-the-Air-Rekeying (OTAR). All Base Radio pricing should include the Manufacturer's Warranty.

Manufacturer's Warranty (included in Base Radio price above) Please describe the Standard warranty 1-year

Extended Warranty (Extended Warranty Period & Pricing)

Period:	Add 5-year essential service	\$ 246.00	0%	\$ 246.00
---------	------------------------------	-----------	----	-----------

Functions P-25 CAP
P-25 Phase 2
700/800 MHz
Other: _____

		-	40%	-
		\$450.00	40%	\$270.00
		\$0.00	40%	\$0.00

The MARC Discount % will be assumed for similar, catalog-listed accessories, even if they are not explicitly identified below.

List options and accessories
typical for local government /
public safety users. Insert
additional rows as desired.

Mobile Options & Accessories	Brand	Model #	List Price \$	MARC Discount %	MARC Price \$
CARRY ACCESSORY-CASE,APX7000 FIRE			\$56.00	40%	\$33.60
CHARGER DESKTOP MULTI-UNIT IMPRES 2 1					
DISPLAY EXT PS 100-240VAC US/NA			\$595.00	40%	\$357.00
BATT IMPRES LIION TIA4950 HE DENS IP68 2900T			\$159.65	40%	\$95.79
APX6000 CC 3 FIX BL 4200MAH			\$69.00	40%	\$41.40
BATTERY PACK,BATT IMPRES LIION IP67 2800T			\$127.00	40%	\$76.20
CHGR DESKTOP SINGLE UNIT IMPRES, US/NA			\$69.25	40%	\$41.55
BATT IMPRES NIMH IP67 2350T			\$125.00	40%	\$75.00
BATT IMPRES 2 LIION R IP68 4850T			\$162.00	40%	\$97.20
BATT IMPRES 2 LIION R IP68 2550T			\$127.00	40%	\$76.20
CHARGER, SINGLE-UNIT, IMPRES 2, 3A, 100- 240VAC, US/NA PLUG			\$170.00	40%	\$102.00
IMPRES XP RSM FOR APX W/ DUAL MIC NOISE			\$325.00	40%	\$195.00
AUDIO ACCESSORY-REMOTE SPEAKER MICROPHONE,AUDIO ACCESSORY-AUDIO ADAPTER,APX XE500 REMOTE SPEAKER MIC, HIGH IMPACT GREEN			\$550.00	40%	\$330.00
IMPRES MUC CHARGER WITH 1 DISPLAY - US/NA PLUG			\$495.00	40%	\$297.00
CARRY ACCESSORY-STRAP,WITH BUTTON			\$50.00	40%	\$30.00
MISSION CRITICAL WIRELESS RSM W/ BATTERY AND CLIP			\$250.00	40%	\$150.00
REC ONLY EARPIECE W/TRANSLUCET TUBE			\$71.00	40%	\$42.60
KVL4000 Encryption Loader			\$6,970.00	40%	\$4,182.00

COMPANY: Motorola Solutions

PHASE 2 - MOBILE - MID-RANGE

		Brand	Model #	List Price \$	MARC Discount %	MARC Price \$
PHASE 2	POLICE Base Radio	APX6500	7/800 Mhz 9600 baud trunking, 1/4 wave antenna, 02 control head dash mount with palm mic and auxilary spkr 7.5 watt	5,289.00	40%	\$3,173.40

The Base Radio should include all capabilities necessary to operate on the MARRS network. Required Base Radio Capabilities: a) P-25 CAP; b) P-25 Phase 2; c) 700/800 MHz; d) Multi-Key; e) Advanced Encryption Standard (AES); and f) Over-the-Air-Rekeying (OTAR). All Base Radio pricing should include the Manufacturer's Warranty.

Manufacturer's Warranty (included in Base Radio price above) Please describe the Standard warranty 1-year

Extended Warranty (Extended Warranty Period & Pricing)

Period:	Add 5-year essential service	\$ 246.00	0%	\$ 246.00
---------	------------------------------	-----------	----	-----------

Functions P-25 CAP
P-25 Phase 2
700/800 MHz
Encryption (select one):
a) DES only
b) AES only
c) AES/DES-XL-DES-OFB
Multi-Key (Select one)
a) Over-the-Air-Rekeying (OTAR)
b) OTAR / Multi-Key
c) Multi-Key
Other Encryption
Multiband
ISS
OTAP / POP25
Rugged - Blowing Rain
Other: _____

		\$0.00	40%	\$0.00
		\$450.00	40%	\$270.00
		\$0.00	40%	\$0.00
		\$ 599.00	40%	\$ 359.40
		\$ 475.00	40%	\$ 258.00
		\$ 799.00	40%	\$ 479.40
			see below	
		\$ 330.00	40%	\$ 198.00
		\$740.00	40%	\$ 444.00
		\$330.00	40%	\$ 198.00
		N/A	40%	N/A
		\$ 100.00	40%	\$ 60.00
		\$0.00	40%	\$0.00

PHASE 2	FIRE / EMS Base Radio	APX6500	7/800 Mhz 9600 baud trunking, 1/4 wave antenna, 02 control head dash mount with palm mic and auxilary spkr 7.5 watt	5,289.00	40%	\$3,173.40
---------	--------------------------	---------	--	----------	-----	------------

The Base Radio should include all capabilities necessary to operate on the MARRS network. Required Base Radio Capabilities: a) P-25 CAP; b) P-25 Phase 2; c) 700/800 MHz; d) Multi-Key; e) Advanced Encryption Standard (AES); and f) Over-the-Air-Rekeying (OTAR). All Base Radio pricing should include the Manufacturer's Warranty.

Manufacturer's Warranty (included in Base Radio price above) Please describe the Standard warranty 1-year

Extended Warranty (Extended Warranty Period & Pricing)

Period:	Add 5-year essential service	\$ 246.00	0%	\$ 246.00
---------	------------------------------	-----------	----	-----------

Functions P-25 CAP
P-25 Phase 2
700/800 MHz
Encryption (select one):
a) DES only
b) AES only
c) AES/DES-XL-DES-OFB
Multi-Key (Select one)
a) Over-the-Air-Rekeying (OTAR)
b) OTAR / Multi-Key
c) Multi-Key
Other Encryption
Multiband
ISS
OTAP / POP25
Intrinsic
Rugged - Immersible
Other: _____

		\$0.00	40%	\$0.00
		\$450.00	40%	\$270.00
		\$0.00	40%	\$0.00
		\$ 599.00	40%	\$ 359.40
		\$ 475.00	40%	\$ 258.00
		\$ 799.00	40%	\$ 479.40
			see below	
		\$ 330.00	40%	\$ 198.00
		\$740.00	40%	\$ 444.00
		\$330.00	40%	\$ 198.00
		N/A	40%	N/A
		\$ 100.00	40%	\$ 60.00
		\$0.00	40%	\$0.00
		\$0.00	40%	\$0.00

PHASE 2	PUBLIC WORKS Base Radio	APX4500	7/800 Mhz 9600 baud trunking, 1/4 wave antenna, 02 control head dash mount with palm mic and auxilary sprkr 7.5 watt	3,897.00	40%	\$2,338.20
----------------	--	---------	---	----------	-----	-------------------

The Base Radio should include all capabilities necessary to operate on the MARRS network. Required Base Radio Capabilities: a) P-25 CAP; b) P-25 Phase 2; c) 700/800 MHz; d) Multi-Key; e) Advanced Encryption Standard (AES); and f) Over-the-Air-Rekeying (OTAR). All Base Radio pricing should include the Manufacturer's Warranty.

Manufacturer's Warranty (included in Base Radio price above) Please describe the

Standard warranty 1-year

Extended Warranty (Extended Warranty Period & Pricing)

Period:	Add 5-year essential service	\$ 246.00	0%	\$ 246.00
---------	------------------------------	-----------	----	-----------

Functions

P-25 CAP

P-25 Phase 2

700/800 MHz

Rugged (select one):

a) Blowing Rain

b) Immersible

Intrinsic

Other: _____

		\$0.00	40%	\$0.00
		\$450.00	40%	\$270.00
		\$0.00	40%	\$0.00
		\$ -	40%	\$ -
		\$ -	40%	\$ -

PHASE 2	OTHER Base Radio	APX4500	7/800 Mhz 9600 baud trunking, 1/4 wave antenna, 02 control head dash mount with palm mic and auxilary sprkr 7.5 watt	3,897.00	40%	\$2,338.20
----------------	-----------------------------------	---------	---	----------	-----	-------------------

The Base Radio should include all capabilities necessary to operate on the MARRS network. Required Base Radio Capabilities: a) P-25 CAP; b) P-25 Phase 2; c) 700/800 MHz; d) Multi-Key; e) Advanced Encryption Standard (AES); and f) Over-the-Air-Rekeying (OTAR). All Base Radio pricing should include the Manufacturer's Warranty.

Manufacturer's Warranty (included in Base Radio price above) Please describe the

Standard warranty 1-year

Extended Warranty (Extended Warranty Period & Pricing)

Period:	Add 5-year essential service	\$ 246.00	0%	\$ 246.00
---------	------------------------------	-----------	----	-----------

Functions

P-25 CAP

P-25 Phase 2

700/800 MHz

Other: _____

		\$0.00	40%	\$0.00
		\$450.00	40%	\$270.00
		\$0.00	40%	\$0.00

The MARC Discount % will be assumed for similar, catalog-listed accessories, even if they are not explicitly identified below.

List options and accessories
typical for local government /
public safety users. Insert
additional rows as desired.

Mobile Options & Accessories	Brand	Model #	List Price \$	MARC Discount %	MARC Price \$
CARRY ACCESSORY-CASE,APX7000 FIRE			\$56.00	40%	\$33.60
CHARGER DESKTOP MULTI-UNIT IMPRES 2 1					
DISPLAY EXT PS 100-240VAC US/NA			\$595.00	40%	\$357.00
BATT IMPRES LIION TIA4950 HE DENS IP68					
2900T			\$159.65	40%	\$95.79
APX6000 CC 3 FIX BL 4200MAH			\$69.00	40%	\$41.40
BATTERY PACK,BATT IMPRES LIION IP67 2800T			\$127.00	40%	\$76.20
CHGR DESKTOP SINGLE UNIT IMPRES, US/NA			\$69.25	40%	\$41.55
BATT IMPRES NIMH IP67 2350T			\$125.00	40%	\$75.00
BATT IMPRES 2 LIION R IP68 4850T			\$162.00	40%	\$97.20
BATT IMPRES 2 LIION R IP68 2550T			\$127.00	40%	\$76.20
CHARGER, SINGLE-UNIT, IMPRES 2, 3A, 100-240VAC, US/NA PLUG			\$170.00	40%	\$102.00
IMPRES XP RSM FOR APX W/ DUAL MIC NOISE			\$325.00	40%	\$195.00
AUDIO ACCESSORY-REMOTE SPEAKER					
MICROPHONE,AUDIO ACCESSORY-AUDIO					
ADAPTER,APX XE500 REMOTE SPEAKER MIC,					
HIGH IMPACT GREEN			\$550.00	40%	\$330.00
IMPRES MUC CHARGER WITH 1 DISPLAY -					
US/NA PLUG			\$495.00	40%	\$297.00
CARRY ACCESSORY-STRAP,WITH BUTTON BACK			\$50.00	40%	\$30.00
MISSION CRITICAL WIRELESS RSM W/ BATTERY					
AND CLIP			\$250.00	40%	\$150.00
REC ONLY EARPIECE W/TRANSLUCET TUBE			\$71.00	40%	\$42.60
KVL4000 Encryption Loader			\$6,970.00	40%	\$4,182.00

COMPANY: **Motorola Solutions****PHASE 2 - MOBILE - PREMIUM**

		Brand	Model #	List Price \$	MARC Discount %	MARC Price \$
PHASE 2	POLICE Base Radio	APX8500	7/800 and VHF Mhz 9600 baud trunking, 1/4 wave antenna, 02 control head dash mount with palm mic and auxilary spkr 7.5 watt	7,302.00	40%	\$4,381.20

The Base Radio should include all capabilities necessary to operate on the MARRS network. Required Base Radio Capabilities: a) P-25 CAP; b) P-25 Phase 2; c) 700/800 MHz; d) Multi-Key; e) Advanced Encryption Standard (AES); and f) Over-the-Air-Rekeying (OTAR). All Base Radio pricing should include the Manufacturer's Warranty.

Manufacturer's Warranty (included in Base Radio price above) Please describe the Standard warranty 1-year

Extended Warranty (Extended Warranty Period & Pricing)

Period:	Add 5-year essential service	\$ 246.00	0%	\$ 246.00
---------	------------------------------	-----------	----	-----------

Functions

P-25 CAP
P-25 Phase 2
700/800 MHz
Encryption (select one):
a) DES only
b) AES only
c) AES/DES-XL-DES-OFB
Multi-Key (Select one)
a) Over-the-Air-Rekeying (OTAR)
b) OTAR / Multi-Key
c) Multi-Key
Other Encryption
Multiband
ISS
OTAP / POP25
Rugged - Blowing Rain
Other: _____

		\$0.00	40%	\$0.00
		\$450.00	40%	\$270.00
		\$0.00	40%	\$0.00
		\$ 599.00	40%	\$ 359.40
		\$ 475.00	40%	\$ 258.00
		\$ 799.00	40%	\$ 479.40
			see below	
		\$ 330.00	40%	\$ 198.00
		\$740.00	40%	\$ 444.00
		\$330.00	40%	\$ 198.00
		N/A	40%	N/A
		\$ 100.00	40%	\$ 60.00
		\$0.00	40%	\$0.00

PHASE 2	FIRE / EMS Base Radio	APX8500	7/800 and VHF Mhz 9600 baud trunking, 1/4 wave antenna, 02 control head dash mount with palm mic and auxilary spkr 7.5 watt	7,302.00	40%	\$4,381.20
----------------	----------------------------------	---------	---	----------	-----	-------------------

The Base Radio should include all capabilities necessary to operate on the MARRS network. Required Base Radio Capabilities: a) P-25 CAP; b) P-25 Phase 2; c) 700/800 MHz; d) Multi-Key; e) Advanced Encryption Standard (AES); and f) Over-the-Air-Rekeying (OTAR). All Base Radio pricing should include the Manufacturer's Warranty.

Manufacturer's Warranty (included in Base Radio price above) Please describe the Standard warranty 1-year

Extended Warranty (Extended Warranty Period & Pricing)

Period:	Add 5-year essential service	\$ 246.00	0%	\$ 246.00
---------	------------------------------	-----------	----	-----------

Functions

P-25 CAP
P-25 Phase 2
700/800 MHz
Encryption (select one):
a) DES only
b) AES only
c) AES/DES-XL-DES-OFB
Multi-Key (Select one)
a) Over-the-Air-Rekeying (OTAR)
b) OTAR / Multi-Key
c) Multi-Key
Other Encryption
Multiband
ISS
OTAP / POP25
Intrinsic
Rugged - Immersible
Other: _____

		\$0.00	40%	\$0.00
		\$450.00	40%	\$270.00
		\$0.00	40%	\$0.00
		\$ 599.00	40%	\$ 359.40
		\$ 475.00	40%	\$ 258.00
		\$ 799.00	40%	\$ 479.40
			see below	
		\$ 330.00	40%	\$ 198.00
		\$740.00	40%	\$ 444.00
		\$330.00	40%	\$ 198.00
		N/A	40%	N/A
		\$ 100.00	40%	\$ 60.00
		\$0.00	40%	\$0.00
		\$0.00	40%	\$0.00

PHASE 2	PUBLIC WORKS Base Radio	APX6500	7/800 Mhz 9600 baud trunking, 1/4 wave antenna, 02 control head dash mount with palm mic and auxilary spkr 7.5 watt	5,289.00	40%	\$3,173.40
----------------	------------------------------------	---------	---	----------	-----	-------------------

The Base Radio should include all capabilities necessary to operate on the MARRS network. Required Base Radio Capabilities: a) P-25 CAP; b) P-25 Phase 2; c) 700/800 MHz; d) Multi-Key; e) Advanced Encryption Standard (AES); and f) Over-the-Air-Rekeying (OTAR).

All Base Radio pricing should include the Manufacturer's Warranty.

Manufacturer's Warranty (included in Base Radio price above) Please describe the Standard warranty 1-year

Extended Warranty (Extended Warranty Period & Pricing)

Period:	Add 5-year essential service	\$ 246.00	0%	\$ 246.00
---------	------------------------------	-----------	----	-----------

Functions

P-25 CAP
P-25 Phase 2
700/800 MHz
Rugged (select one):
a) Blowing Rain
b) Immersible
Intrinsic
Other: _____

		\$0.00	40%	\$0.00
		\$450.00	40%	\$270.00
		\$0.00	40%	\$0.00
		\$ -	40%	\$ -
		\$ 599.00	40%	\$ -

PHASE 2**OTHER
Base Radio**

APX6500	7/800 MHz 9600 baud trunking, 1/4 wave antenna, 02 control head dash mount with palm mic and auxiliary spkr 7.5 watt	5,289.00	40%	\$3,173.40
---------	--	----------	-----	-------------------

The Base Radio should include all capabilities necessary to operate on the MARRS network. Required Base Radio Capabilities: a) P-25 CAP; b) P-25 Phase 2; c) 700/800 MHz; d) Multi-Key; e) Advanced Encryption Standard (AES); and f) Over-the-Air-Rekeying (OTAR). All Base Radio pricing should include the Manufacturer's Warranty.

Manufacturer's Warranty (included in Base Radio price above) Please describe the

Standard warranty 1-year

Extended Warranty (Extended Warranty Period & Pricing)

Period:	Add 5-year essential service	\$ 246.00	0%	\$ 246.00
---------	------------------------------	-----------	----	-----------

Functions

P-25 CAP
P-25 Phase 2
700/800 MHz
Other: _____

		\$0.00	40%	\$0.00
		\$450.00	40%	\$270.00
		\$0.00	40%	\$0.00

The MARC Discount % will be assumed for similar, catalog-listed accessories, even if they are not explicitly identified below.

List options and accessories
typical for local government /
public safety users. Insert
additional rows as desired.

Mobile Options & Accessories	Brand	Model #	List Price \$	MARC Discount %	MARC Price \$
CARRY ACCESSORY-CASE,APX7000 FIRE			\$56.00	40%	\$33.60
CHARGER DESKTOP MULTI-UNIT IMPRES 2 1					
DISPLAY EXT PS 100-240VAC US/NA			\$595.00	40%	\$357.00
BATT IMPRES LIION TIA4950 HE DENS IP68					
2900T			\$159.65	40%	\$95.79
APX6000 CC 3 FIX BL 4200MAH			\$69.00	40%	\$41.40
BATTERY PACK,BATT IMPRES LIION IP67 2800T			\$127.00	40%	\$76.20
CHGR DESKTOP SINGLE UNIT IMPRES, US/NA			\$69.25	40%	\$41.55
BATT IMPRES NIMH IP67 2350T			\$125.00	40%	\$75.00
BATT IMPRES 2 LIION R IP68 4850T			\$162.00	40%	\$97.20
BATT IMPRES 2 LIION R IP68 2550T			\$127.00	40%	\$76.20
CHARGER, SINGLE-UNIT, IMPRES 2, 3A, 100-240VAC, US/NA PLUG			\$170.00	40%	\$102.00
IMPRES XP RSM FOR APX W/ DUAL MIC NOISE			\$325.00	40%	\$195.00
AUDIO ACCESSORY-REMOTE SPEAKER					
MICROPHONE,AUDIO ACCESSORY-AUDIO					
ADAPTER,APX XE500 REMOTE SPEAKER MIC, HIGH IMPACT GREEN			\$550.00	40%	\$330.00
IMPRES MUC CHARGER WITH 1 DISPLAY - US/NA PLUG			\$495.00	40%	\$297.00
CARRY ACCESSORY-STRAP, WITH BUTTON BACK			\$50.00	40%	\$30.00
MISSION CRITICAL WIRELESS RSM W/ BATTERY AND CLIP			\$250.00	40%	\$150.00
REC ONLY EARPIECE W/TRANSLUCET TUBE			\$71.00	40%	\$42.60
KVL4000 Encryption Loader			\$6,970.00	40%	\$4,182.00

Motorola

Quantity	Description	Unit Price
	Create New Template (Per Type of Radio); One-Time Charge	\$646.15
	Program & P25 Certify Radio (To New Template)	\$69.23
	Modify Existing Template (Per Type of Radio); OneTime Charge	\$323.08
	Re-Program Radio To Modified Template	\$23.08
	Re-Certify Radio To Modified Template (If Required)	\$46.15
	Install - Dash Mount Mobile Radio (At Commenco)	\$160.00
	Install Remote Mount Radio (At Commenco)	\$215.38

For radio repairs/service; to save you time, Commenco does offer free pick-up and delivery of portable and mobile radios needing service, M-F, 8-4. You can report a need for service by either calling our service shop at 816-753-2166, go to our website, www.commenco.com, click on Service & Repair, scroll down to "Submit a Service Department Request", fill out the information and submit. In-Shop hourly rates (if needed) are \$99.75/Hour. Commenco will also provide field services during normal business hours excluding holidays.

Field service repairs will be billed at \$106.40 per hour plus parts, with a \$75.00 call out fee. After hours

Installation pricing at a customer specified location can be provided separately

Programming and installation pricing assumes the customer agency is responsible for the project managing and coordination of the subscribers and installation. Pricing for project managing of the subscriber coordination can be provided separately.